

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) entered on the 1st day of August 2018.

By and Between

SOFCON INDIA PVT. LTD. having its office at 2nd Floor, Deopuri plaza, Opp Neelg 1 Complex, Faizabad Rd, Colony, Lucknow, Uttar Pradesh 226016 (hereinafter referred as "SOFCON" for the sake of brevity) and represented by Saurabh Singh (Branch Manager Lko) which expression shall mean and include its successors and assigns.

And

Ashoka Institute of Technology & Management having its campus at Varanasi and represented by Dr Sarika Shrivastava Director, AITM which expression shall mean and include its successors in office and assigns

SOFCON, The party of the first part shall provide:

- Complete training on PLC (programming logic controller) and SCADA (Supervisory control and data acquisition) MAT-LAB to EE and EC students for 20-22 working days (at least 2 hrs. duration /day).
- All the software's and hardware related to the training will be provided by SOFCON.
- Course Completion certificate to all the participants of PLC/SCADA and MAT-LAB training program.
- Make the students aware of the latest tools and techniques through technical appreciation programs and keep them aware of the industry requirements.

SOFCON INDIA PVT LTD CIN No: U30007DL2002PTC115673

Regd. Office: 705, Pearl Omaxe, Netaji Subhash Place, Pitampura, New Delhi - 110034 Ph. 011 47506530, delhi@salcontraining.com
Training Centres: Delhi - 09873530783 • NOIDA - 9873630785 • GHAZIABAD - 9873664199 • JAIPUR - 08058013551 • RAJAST - 08227451229 • GURGAON - 09873530705 • LUCKNOW - 09838503859 • BHOPAL - 09755559168 • BARODA - 09898664980 • AHMEDABAD - 09227185800 • CADD CENTRE - 9873530783



Enriching Skills

Sofcon Training
An ISO 9001:2008

Affiliated & Funded by



N.S.D.C

**National
Skill Development
Corporation**

Transforming the skill landscape

The College. The party of the second part shall provide:

- The required number of computer systems with software and other required infrastructure.
- To schedule the classes during the weekdays.
- To ensure all students attend the training programs scheduled for them.
- Necessary support for the smooth conduct and timely completion of the entire course.
- Min Student Strength is 40 in each technology.

Participants:

The participants would be the students of EE and EC branch.

Total number of Participants: _____ (In word and number).

Course Contents:

1. PLC(Allen bradley)
2. SCADA (Supervisory control and data acquisition)
3. MAT-LAB

Time Schedule:

- The program will be conducted during the college timings.
- Total duration of training shall be for 35-40 hrs (2 hrs. per day), and may spread over a span of 3 to 4 months from the day of commencement of program.
- The program will be conducted according to the time table drawn up with the mutual consent of both parties.

Payment:

- The course fee of Rs. 2000/- (including service tax) shall be chargeable to every student who is participating in the course.
- Advance payment of 50% (cash) shall be payable at the beginning of the training program and balance payment shall payable on the successful completion of the training program.

SOFCON INDIA PVT LTDCIN No: U30007DL2002PTC115673

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Training Centres: Delhi - 09873630783 • NOIDA - 9873630785 • GHAZIMBAD - 9873664199 • JAIPUR - 08058033551 • RAJKOT - 08227411220 • UMRIGAN - 09873588305 • LUCKNOW - 09838503859 • BHOPAL - 09755559168 • BARODA - 09898666990 • AHMEDABAD - 09227185900 • CADU CENTRE - 9873630793

www.sofconindia.com www.sofconindia.com

Confidentiality:

- **SOFCON INDIA PVT. LTD.** and **ASHOKA INSTITUTE OF TECHNOLOGY & MANAGEMENT VARANASI** agree to hold in confidence all information/data designated by institutes as being confidential which is obtained from either institute or created during the performance of the MOU and will not disclose the same to third party without written consent of the other Institute.

Dispute Settlement:

- All matters, queries, disputes or differences, whatsoever, arising between the parties touching the construction, meaning, operation or effect of this Memorandum of Understanding or out of or relating to this Memorandum of Understanding or breach thereof shall be resolved by agreement between Parties, in the best spirit of safeguarding the objective of present MOU.

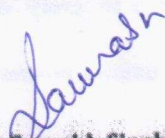
Termination:

- Both the College and **SOFCON INDIA PVT. LTD** shall have the rights to terminate this MOU by providing three months' notice. Termination of this MOU for whatever reason shall be without prejudice to the rights of either party and of the students and the ongoing academic programs.

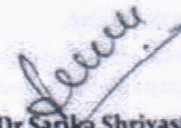
Validity of the MOU:

- This Memorandum of Understanding will be valid for a period of Two years /from Aug 2018 to Aug 2020). This Memorandum of Understanding shall come into effect from 1st Aug 2018.

Agreed and signed on behalf of:


(Mr Saurabh Singh)
Authorized Signatory
Sofcon India Pvt Ltd.
Lucknow

Agreed and signed on behalf of:


(Dr Sarika Shrivastava)
Authorized Signatory
Ashoka Institute of Technology &
Management, Varanasi

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Memorandum of Understanding

Between



Ashoka Institute of Technology & Management

&



Anilabh Innovations Private Limited

This MoU is made on this 9th (Ninth) day of March, 2024 and between

Ashoka Institute of Technology & Management through its Chairman Shri Ankit Maurya R/o SA 6/95 Aktha, Sarnath, Varanasi – 221007 for implementation of entrepreneurship development in the college (Here after referred as "Institute")

and

Anilabh Innovations Private Limited through its director Shri Anilabh Agrawal R/o B 31/34, Sankatmochan, Varanasi – 221005 Uttar Pradesh (hereinafter referred to as "Enabler")

Startupshala, a leading startup enabler under Anilabh Innovations Private Limited, fosters entrepreneurship and innovation in the region. Through tailored mentorship, market access, funding opportunities, networking, and priority enrollment in top startup programs, Startupshala helps startups refine their business models and build standout products.

Intent & Objective of the MOU:

The intent of this Memorandum of Understanding (MOU) between the Institute and Enabler is to outline the way in which the two parties will collaborate to strengthen the start-up ecosystem

The MoU will furnish the following objective:

- a. The Enabler desires to provide boost to entrepreneurial activity among youth.
- b. The Enabler has identified the need for creating an enabling environment for fostering the Startup activities in the partner institute.

The initial scope of this alliance will cover activities related to, but not limited to, the areas outlined below.

Terms of Partnership Institute shall:

- a. Leverage its Logo with the Enabler for events, workshops, boot camps, & pitching events etc. organized by the enabler.
- b. Participate in the events as knowledge sharing partner for Startups / Entrepreneurs via its schemes & policies
- c. Display the icon, website link, name & details of the Enabler as strategic partners for entrepreneurial development.
- d. Provide management and executive support to the enabler.
- e. Act as a medium in establishing entrepreneurial environment among the students and provide support as a mediator between the enabler and its students.
- f. Provide the necessary infrastructure and support to the students required to promote the start up's like cafeteria, mentoring rooms, co working space etc.
- g. Support in providing information regarding the enabler.

Enabler shall:

Enabler shall provide -

- a. Funding Network
- b. Mentoring, professional & managerial assistance
- c. A pool of shared support services (business, legal, financial, etc.)
- d. Startup Study Material: Startup Funding, Startup Ideas, Technology and Project Reports, Investor Directory, Government Schemes, Grants, etc.
- e. Online Startup Mentorship: Students and Startups can ask questions to online expert mentors anytime.
- f. Organize online workshops and pitching sessions on a regular basis.
- g. Outbound marketing through social media channels owned or regulated by Startupshala.

Validity of the relationship

The framework of the agreement would be initially valid for a period of 1 (one) year. This agreement can be extended by means of an addendum referring to this agreement as the base agreement to set the revised period and terms if any.

Termination clause

If the enabler decides to terminate its operations before the aforementioned 1-year validity from the date of signing of the MoU, the enabler shall be required to notify the institute within one week of its closure.

Additionally, the MOU can be terminated from either end, with 30-days prior notice based on mutual consensus.

Non-compete / Non-conflict / Engagement protocols

Enabler and Institute agree to follow an engagement protocol that is ethical and professional during the delivery of this MOU. None of the enabler or institute will engage itself into activities those are conflicting to government policies/rules and regulations.

Compensation / Enabler Fees

Enabler will charge from institute a certain amount of fees to run its activities and promote the entrepreneurial skills of the registered start up's. Notwithstanding anything contained in any of the clause, the agreement will terminate on an immediate basis on the failure of the institute to pay the fees within the time limit decided mutually between the parties, thereby making the enabler free of all the assignments and contracts.

Enabler will also charge a certain percentage of equity in the start up's promoted by it.

Other Points

1. Enabler can use the name and logo of the institute to promote its business and the business of the institute without any restrictions and/or royalties. Institute can use the logo and name of the enabler with the written consent of the enabler only during the tenure of this MOU.

IN WITNESS WHEREOF the parties have executed and delivered this MOU in two original copies in English language as at the day and year first above written at Varanasi.

For Ashoka Institute of Tech. & Mgt.
Varanasi

For Ashoka Institute of Technology & Management
A Unit of Surabhi Charitable Trust

Seal & Signature
Chairman

Date: 09/03/2024

Place: Varanasi

For Anilabh Innovations Private
Limited (STARTUP SHALA)

Anilabh Innovations P. Ltd

Seal & Signature
Director

Date: 09/03/2024

Place: Varanasi



Memorandum of Understanding

between

Ashoka Institute of Technology and Management, Varanasi

And

Edugyan Infotech Pvt Ltd, Noida

This agreement has been made on 4th August 2023 at Varanasi, Uttar Pradesh

Between

Ashoka Institute of Technology and Management, Paharia, Varanasi, Uttar Pradesh, represented by its **Chairman Er. Ankit Maurya**, hereinafter referred to as "Ashoka" or "First Party" which expression shall include unless it is repugnant to the context or meaning thereof mean and include its representatives, successors or assigns;

AND

Edugyan Infotech Pvt Ltd, a Company registered under the Companies Act 1956, having its registered office at **G-256, Sector-63, Noida** represented by its Director and the promoter **Mr. Slok Kumar** (hereinafter referred to as "Associate company" or "Mentor" or "Second Party" which expression shall include unless it is repugnant to the context or meaning thereof mean and include its successors, representatives or permitted assigns);

Whereas

- a) ASHOKA is setting up an Entrepreneurship Cell to develop and grow start-ups in different sectors with effective business models and prototypes.
- b) ASHOKA is desirous of identifying and empanelling Technical Companies/Advisory Companies/Mentors/investors/financers/venture capital groups and allied bodies to support startups with mentoring, technical support, documentation process, pre-seed, seed-fund and other rounds of funding support.

And Whereas

- a) **EIPL** is working in the field of Technical Consulting, Documentation, Business Development, EDP, Skill Development Programs, Investment Pool, Government & CSR Funding Programs, etc. and also investing funds to grow the business periodically.
- b) **EIPL** fasted a growing Project Development & Knowledge Processing Company in India and has strong footprints in Various States of India with Successful Projects.
- c) **EIPL** is having the capacity to create an investment pool of around 2-5 Cr. which is ready to invest in any progressive and growing startups.

Ashoka Institute of
Technology & Management
Varanasi

Now this AGREEMENT witnesses and it is hereby agreed by and between the parties hereto is as follows:

- 1) Both parties agreed to work jointly to grow the Entrepreneurship/ Incubation Program and plan activities and events on mutually decided terms from time to time.
- 2) **ASHOKA** shall give access to use entrepreneurship cell/ Incubation Center as Mentor Organization and also shall share the selected business models/ Startup Profiles with the investment plan to **EIPL** to review and as per Mentor and investor interest **EIPL** shall process the file on mutually decided technical and financial terms and conditions.
- 3) In the continuation of clause 2, If **EIPL** shall deploy manpower for **ASHOKA's** Program, **ASHOKA** shall provide adequate infrastructure to work and accommodation to stay.
- 4) **EIPL** shall design the EDP Program with the mutual decision of **ASHOKA** and implement it by deploying a part-time/full-time Program Coordinator at **ASHOKA** Campus.
- 5) Apart from EDP, **EIPL** also has a good connection with Corporate / Governments thus **EIPL** shall offer effective Training and Placement opportunities to **ASHOKA** and can execute on mutual decision bases.
- 6) **EIPL** is setting up Technological Business Incubators in Various Engineering colleges by which **EIPL** is setting up Industrial Clusters with Local Government Bodies and Associates.
- 7) **EIPL** has the sole right to accept or reject the investment proposal from startups who are incubated in Incubation Center.
- 8) This agreement is for a tenure of 12 months and shall be revisable on mutual discussion and this is a non-financial MOU where both parties are not bounded to deliver any services until the agenda and financials are not decided between parties.
- 9) For each Agenda/activity, Both parties have to discuss, decided and finalize the task with commercials by mail and shall be executed.
- 10) The jurisdiction shall be Varanasi, Uttar Pradesh Only

Now, In witness whereof parties hereto have signed this Association Agreement on the date and year mentioned hereinbefore.



Ashoka Institute of
Technology & Management
Varanasi

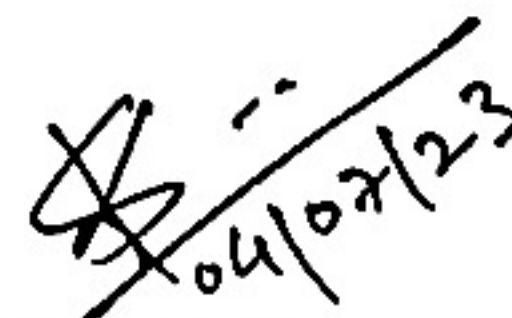
Er. Ankit Maurya

Chairman,

Ashoka Institute of Technology and Management,

Varanasi

(First Party)



Mr. Slok Kumar

Managing Director,

Edugyan Infotech Pvt. Ltd.

Noida

(Second Party)



R1 RCM Global Private Limited

(Formerly known as Accretive Health Services Private Limited)

Candor Gurgaon One Realty Projects Private Limited

IT/ITES SEZ, 2nd, 3rd, 4th & 5th Floor, Building No. 1, Village Tikri

Sector 48, Gurugram - 122018 Haryana, India

Tel. : + 91 124 4686400 | CIN:- U74900DL2009PTC187041

Website: www.r1rcm.com

_____, 2019
22nd January, 2020

To,

Director

Ashoka Institute of Tech. & Management, Varanasi

Sub: Memorandum of Understanding ("MoU") to engage the Ashoka Inst. of Tech. & Mgmt ("Institution") for conducting the recruitment drive.

Dear Sir / Ma'am,

Referred below are the terms and conditions for proposed Recruitment Drive ("**Recruitment**") for which R1 RCM Global Private Limited ("**the Company**") is seeking an association with your esteemed Institution for conducting employment activities pertaining to hiring graduates.

This Memorandum of Understanding ("**MoU**") details the modalities and general conditions regarding collaboration between the Institution and the Company for the purpose of Recruitment Drive for conducting employment activities pertaining to hiring graduates.

Basis the mutual discussion the Institution and the Company have deliberated and come to a mutual consensus on the basis of which this MoU is being entered into, between the Company and the Institution. Please note that the purpose of this MoU is to set out the broad terms and conditions that have been agreed between the parties.

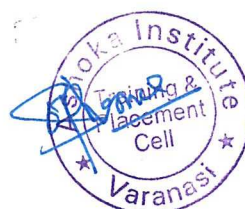
Each party above named shall be referred to as a "**Party**" when referred to individually and shall be referred to as the "**Parties**" when referred to collectively.

For and on behalf of

R1 RCM Global Private Limited

Authorized Signatory

R1 RCM confidential



For and on behalf of

Authorized Signatory



Page 1 of 7

GAIN FAR MORE THAN REVENUE

Registered Office : 17, Subhash Marg, Darva Gani, New Delhi - 110002

**R1 RCM Global Private Limited**

(Formerly known as Accretive Health Services Private Limited)

Candor Gurgaon One Realty Projects Private Limited

IT/ITES SEZ, 2nd, 3rd, 4th & 5th Floor, Building No. 1, Village Tikri

Sector 48, Gurugram - 122018 Haryana, India

Tel. : + 91 124 4686400 | CIN:- U74900DL2009PTC187041

Website: www.r1rcm.com

1.	THE COMPANY	<p>R1 RCM Global Private Limited a company incorporated under the Companies Act, 1956 and presently having its Registered Office in India at 17, Subhash Marg, Darya Ganj, New Delhi – 110002.</p> <p>Corporate Office-</p> <p>2nd to 5th Floor, Building No. 1, Candor Gurgaon One Realty Projects Private Limited IT/ITES SEZ, Village Tikri, Sector 48, Gurugram 122001</p> <p>The Company is engaged into the business of Information Technology enabled services (ITES) in the outsourcing Industry.</p>
2.	INSTITUTION	<i>Ashoka Institute of Tech. & Mgmt. Varanasi</i>
3.	SCOPE	<p>The Company shall conduct recruitment drive at the Institution to hire fresh graduates for various premises of the Company.</p> <p>Institution shall provide all necessary support to the Company in order to have smooth recruitment drive.</p> <p>Once a candidate/student has been selected and offered an appointment with the company, and the candidate has accepted such offer, the institution shall ensure that the said candidate is not permitted to appear for any subsequent interview for job with any other company/organisation.</p>

For and on behalf of

R1 RCM Global Private Limited

Authorized Signatory

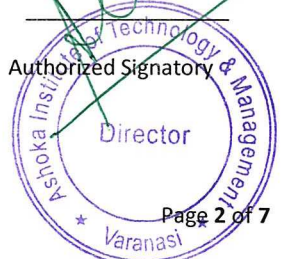
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For and on behalf of

Authorized Signatory

Director



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4.	TERM	The Recruitment drive shall be conducted in a periodic manner depending upon the availability and requirement of the Company. MoU is effective from <u>22/01/20</u> till <u>21/01/21</u>
5.	CONFIDENTIALITY	The parties have already executed an Non-Disclosure Agreement (NDA). The terms of the said NDA are not repeated herein for the sake of brevity but the same be read as part of this MOU as well. The Confidentiality obligations set forth under this clause shall survive termination or expiry of this MoU.
6.	ETHICS & CORRUPT OR FRAUDULENT PRACTICE	The Institution agrees and undertakes that the Institution, its directors, employees, personnel, contractors, Service Provider shall observe the highest standard of ethics during the execution of the obligations and shall not engage in 'Corrupt Practice' or 'Fraudulent Practice'. The Institution will not violate any law or regulation, particularly those relating to trade secrets or unfair competition, bribery or ethical standards (including but not limited to employment of child labour) during the execution of the obligations under this MoU. Nor shall the Company be liable to make payment or offer any favour, in cash or kind to the institution.

For and on behalf of

R1 RCM Global Private Limited

Authorized Signatory

R1 RCM confidential



For and on behalf of



Authorized Signatory

Director

Page 3 of 7

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Candor Gurgaon One Realty Projects Private Limited

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Website: www.r1rcm.com

7.	INDEMNIFICATION AND LIMITATION ON LIABILITY	<p>The Institution agrees to indemnify, and keep indemnified, the Company, its directors and affiliates against any and all liability, loss, fines, penalties, fees, damages, costs, amounts and expense arising out of any obligations, claims (including third party claims), actions, suits, judgments, orders, litigations, enforcements and/or proceedings arising from breach by such Party of any material terms and conditions of this MoU and/or its employees', personnel's, contractors, services providers' negligent acts, misconduct, commissions and/or omissions.</p> <p>The Company shall not be responsible for obtaining any insurance of the premises of the institution, its staff or students at any time during the tenure of this MoU and shall not be liable for any claim for the damages caused to the Institution, its staff or students. The Institution agrees to take care of all the required insurance.</p> <p>Under no circumstances is the Company liable for Institution's loss of, or damage, as also claims for special, incidental, or indirect damages or for any economic consequential damages (including loss of profit or savings).</p>
8.	RELATIONSHIP	<p>It is expressly agreed between the Parties that both Parties are acting under this MoU as independent contractors and the relationship established under this MoU shall not be construed as partnership, joint ventures or agency relationship. The Institution is not authorised to use the Company's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the Company, without the prior written consent of the Company. The appointments offered by the Company under this MOU to the students shall be as per Company policy and at its sole discretion.</p> <p>The Institute shall not represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the Company, to pledge the Company's credit, or to extend credit on behalf of the Company.</p>

For and on behalf of

R1 RCM Global Private Limited

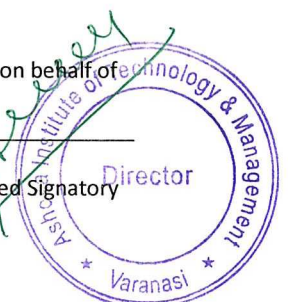
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9.	CONFLICT OF INTEREST	Neither the Institution, nor its personnel or agent shall engage in any personal business or professional activities, either during the course of or after the termination of this MoU, which conflict with or could potentially conflict with the object of the MoU.
10.	SEVERABILITY	In case any clause or term in this MoU is found to be unenforceable or illegal by any court of competent jurisdiction, the remaining of this MoU shall be held to be enforceable and read as if such clause did not exist. However, such clause so deemed to be illegal or unenforceable shall be replaced by a clause to give the same effect.
11.	NOTICE	Any notice to any party hereto shall be in writing and sent to their address as mentioned hereinabove or the address from which a notice is received. Any notice shall be sent in writing by registered post and be deemed served within 7 days from it being sent.
12.	TERMINATION	The Company shall be entitled to forthwith terminate this agreement in the event the Institution is in breach of any of the terms and conditions of this agreement. The Company shall be further entitled to terminate this Agreement by giving thirty (30) days prior notice in writing to the Institution for any reason whatsoever. The Institution shall be entitled to terminate this Agreement by giving Ninety (90) days prior notice in writing to the Company citing the reasons for the same.

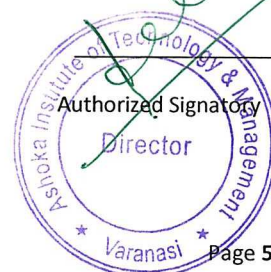
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Director

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Website: www.r1rcm.com

13.	DISPUTE RESOLUTION	Any dispute and/or difference arising out of or relating to this MoU including interpretation of its forms will be resolved through joint discussion of the Authorized Representatives of the concerned Parties. However, if the disputes are not resolved by the discussions then the matter will be referred for the Arbitration to the sole Arbitrator appointed by the Company in accordance with the Indian law. The place of the Arbitration will be at Gurgaon and the language will be English. The decision of the Arbitrator shall be final and binding on the both Parties.
14.	MoU TO BE BINDING IN NATURE	That this MoU is binding on both the parties.
15.	GENERAL	The Institution shall not disclose the existence, or the terms and conditions, of this MoU or any information connected with it or any information received during the implementation of this MoU or its subsequent amendments, if any, except as may be required by law or on a strictly "need-to-know" basis for the purpose of implementing this MoU, or its subsequent amendments, if any, unless express prior written consent of the Company shall have been obtained in advance.

This MoU is made out induplicate. As a confirmation of your acceptance of the terms as stated herein, we request you to sign one copy of the MoU and return the same to us.

SIGNED AND DELIVERED by the

Within named
R1 RCM Global Private Limited


By the Authorised Signatory
Name: Naibhar Pratap Singh
Designation: Recruiter

For and on behalf of

R1 RCM Global Private Limited

Authorized Signatory

R1 RCM confidential

SIGNED AND DELIVERED by the

Within named


By the Authorised Signatory
Name: Dr. Smita Shrivastava
Designation: Director

For and on behalf of

Authorized Signatory





R1 RCM Global Private Limited
(Formerly known as Accretive Health Services Private Limited)
Candor Gurgaon One Realty Projects Private Limited
IT/ITES SEZ, 2nd, 3rd, 4th & 5th Floor, Building No. 1, Village Tikri
Sector 48, Gurugram - 122018 Haryana, India
Tel. : + 91 124 4686400 | CIN:- U74900DL2009PTC187041
Website: www.r1rcm.com

NON DISCLOSURE AGREEMENT

THIS **NON DISCLOSURE AGREEMENT** (hereinafter referred to as "the Agreement") is made on the 22/01/20 2019 (hereinafter referred to as "the Execution Date").

BETWEEN:

1. ABCD (hereinafter referred as the "Institution"), situated at Ashoka Inst. of Tech. & Mgmt. India (which expression shall, unless repugnant to the context thereof, mean and include its successors, affiliates and assigns); and
2. R1 RCM Global Private Limited, (hereinafter referred to as "R1"), a company registered under the Companies Act, 1956 and having its registered office situated at 17, Subhash Marg, Darya Ganj New Delhi-110002 (which expression shall, unless repugnant to the context thereof, mean and include its successors, affiliates and assigns).

The Institution and R1 may hereinafter be jointly referred to as "**the Parties**"

The Party disclosing the Confidential Information is hereinafter referred to as "**the Disclosing Party**" and the Party receiving the Confidential Information is hereinafter referred to as "**the Recipient**".

WHEREAS:

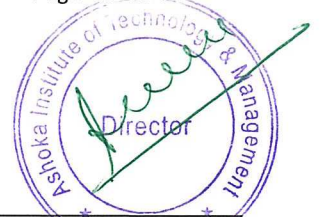
- A. The Parties hereto are desirous of entering in a relationship wherein the Institution will provide R1 with assistance wherein the Institution will enable R1 in conducting Recruitment drive at the Institution's location for various premises of the Company depending upon the availability and requirement of the Company
- B. The Parties in this regard for the purposes of preliminary negotiations to arrive at a possible understanding need to exchange certain information, which could be critical and peculiar to the Company's business as well as the Institution's placement growth (hereinafter referred to as the "**Purpose**");
- C. The Parties are now desirous of entering into and being bound by the terms of this Agreement prior to disclosing to each other any of their Confidential Information.

IT IS HEREBY AGREED AS FOLLOWS:

1. Confidential Information. For the purposes of this Agreement, the term "Confidential Information" means and includes any and all information disclosed to the Recipient by or on behalf of the Disclosing Party, orally, in writing, or in any other medium, however documented (or not documented) and whether or not it is marked "Confidential".

R1 RCM Confidential

Page - 1 - of 4



GAIN FAR MORE THAN REVENUE



R1 RCM Global Private Limited

(Formerly known as Accretive Health Services Private Limited)

Candor Gurgaon One Realty Projects Private Limited

IT/ITES SEZ, 2nd, 3rd, 4th & 5th Floor, Building No. 1, Village Tikri

Sector 48, Gurugram - 122018 Haryana, India

Tel. : + 91 124 4686400 | CIN:- U74900DL2009PTC187041

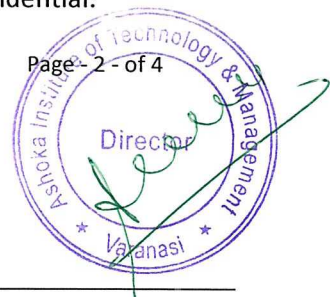
Website: www.r1rcm.com

Confidential Information includes, without limitation, any information, which is not readily available to the public, regarding the Disclosing Party's actual or proposed businesses, forecasts, historical or projected financial information, trade secrets, know-how, processes, research, concepts, ideas, internal operating procedures; investment and business strategies, business plans, services, products, marketing or manufacturing plans and materials, and sales data; names, addresses, customers, potential customers, vendors; employee related information, or any other information derived, summarized or extracted from any of the foregoing.

Confidential Information shall not include any information that: (a) is or becomes available to the public other than as a consequence of a breach by the Recipient of any duty of confidentiality, (b) Recipient received from a source not bound to the Disclosing Party by obligations of confidentiality, or (c) Recipient developed independently without reliance upon the Confidential Information, or (d) was already in the public domain at the time when such information is disclosed by the Disclosing Party to the Recipient.

2. Disclosure and Use Restrictions. The Recipient undertakes to the Disclosing Party that:
- the Recipient will use the Confidential Information only for the Purpose and not for any other purpose;
 - the Recipient will treat and safeguard as private and confidential all the Confidential Information received or held by the Recipient at any time and will not without the prior written consent of the Disclosing Party disclose the Confidential Information to any person other than its employees, students and/or advisors (and in case of the Institution itself, any third party service provider/vendor providing any kind of office support) on a need to know basis and who shall be informed by the Recipient of the confidential nature of the information. The Recipient shall ensure that the Recipient's employees or advisors or representatives, or any person to whom such Confidential Information has been disclosed by the Recipient with the prior approval of the Disclosing Party, shall observe the terms of this Agreement and the Recipient shall be responsible for any breach of this Agreement by any of them;
 - the Recipient will not make any copies or reproduce any documents or extracts of documents containing Confidential Information or in any other way duplicate Confidential Information save for fulfilling the Purpose; and
 - if the Recipient becomes compelled by operation of law to disclose any of the Confidential Information, the Recipient will immediately give written notice of such legal order (if permitted by the applicable law or statutory or court order) to the Disclosing Party and shall fully cooperate with the Disclosing Party to protect confidentiality of such information. In case if in any such event, the Recipient is required to disclose Confidential Information, it shall disclose only that part of the Confidential Information that the Recipient is legally required to disclose, and to use best efforts to obtain an assurance that the Confidential Information disclosed would be treated as confidential.

R1 RCM Confidential



GAIN FAR MORE THAN REVENUE



R1 RCM Global Private Limited

(Formerly known as Accretive Health Services Private Limited)

Candor Gurgaon One Realty Projects Private Limited

IT/ITES SEZ, 2nd, 3rd, 4th & 5th Floor, Building No. 1, Village Tikri

Sector 48, Gurugram - 122018 Haryana, India

Tel. : + 91 124 4686400 | CIN:- U74900DL2009PTC187041

Website: www.r1rcm.com

3. To return the Confidential Information. If so requested by the Disclosing Party, the Recipient will promptly destroy or cause to be destroyed, or return or cause to be returned to the Disclosing Party, all Confidential Information received from or on behalf of the Disclosing Party, including all copies or duplicates of such Confidential Information, and all summaries, analyses, compilations, studies, notes, memos or other documents which contain or reflect any Confidential Information. The Recipient further agrees to furnish to the Disclosing Party, a written confirmation of a responsible executive officer of the Recipient that it has fulfilled its obligations under this clause.
4. Non – Disclosure of Business Relationship. In addition to the understandings set forth herein with respect to the Confidential Information, the Recipient agrees that it will keep strictly confidential and will not, without the prior written permission of the Disclosing Party, disclose to any third party, including other companies or organisations which are participating in similar recruitments, or to any recruitment agencies, the existence or any aspect of any ongoing negotiations, hiring details, terms and discussions or business dealings between the Disclosing Party, the candidate and the Recipient.
5. Indemnity. The Recipient undertakes to indemnify the Disclosing Party against all losses, damages, claims, costs, expenses, liabilities, proceedings and demands which Disclosing Party may incur as a result of breach of the terms of this Agreement by the Recipient or its employees or advisors or representatives or any person to whom such Confidential Information has been disclosed by the Recipient with the prior approval of the Disclosing Party.
6. Remedy. The Recipient acknowledges that monetary damages alone shall not be an adequate remedy for breach of the Recipient's obligations under this Agreement. In addition to any other remedy, which may be available in law or equity, the Disclosing Party shall also be entitled to interlocutory injunctive relief to prevent a breach of this Agreement.
7. Governing Law; Jurisdiction. This Agreement is governed by, and shall be construed in accordance with the laws of India and the parties irrevocably and unconditionally submit to the exclusive jurisdiction of the Courts of Gurugram (Haryana).
8. Term. The agreements, obligations, warranties and undertakings on the Recipient's part set out in this Agreement will continue in full force for a period of 5 years from the Execution Date. The Recipient shall not disclose the Confidential Information to any third party during this tenure.
9. HIPAA. R1 will not provide Protected Health Information or Non-Public Health Information to The Institution. In the event that R1 wishes or needs to share any such information with The Institution, the parties will enter into a separate "Business Associate Agreement" that meets the requirements of The Health Insurance Portability

R1 RCM Confidential

Page - 3 - of 4

GAIN FAR MORE THAN REVENUE

Registered Office : 17, Subhash Marg, Darya Ganj, New Delhi - 110002





R1 RCM Global Private Limited

(Formerly known as Accretive Health Services Private Limited)

Candor Gurgaon One Realty Projects Private Limited

IT/ITES SEZ, 2nd, 3rd, 4th & 5th Floor, Building No. 1, Village Tikri

Sector 48, Gurugram - 122018 Haryana, India

Tel. : + 91 124 4686400 | CIN:- U74900DL2009PTC187041

Website: www.r1rcm.com

and Accountability Act of 1996, as amended ("HIPAA"), and all other applicable rules and regulations.

10. No Public Announcements or Use of R1 Name/Logo. In no event shall The Institution issue a press release or make any statement to the general public concerning the subject matter hereof without the express prior written consent of R1, except for any release or announcement that may be required by law. The Institution may not use R1 name or logo in any manner without the express prior written consent of R1


11. Miscellaneous Provisions.

- a. No failure, delay or indulgence by the Disclosing Party in exercising any power or right under this Agreement shall operate as a waiver of that power or right nor shall a single or partial exercise of any such power or right preclude further exercise of that power or right or the exercise of any other power or right under this Agreement.
- b. If any part of this Agreement is held by any court of competent jurisdiction to be illegal, void or unenforceable, such determination shall not impair the enforceability of the remaining parts of this Agreement that shall remain in full force.

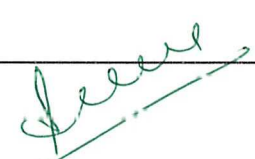
The Parties hereto agree that no provision of this Agreement shall be deemed as an offer to, or agreement on the conclusion of a contract regarding assistance to R1 on [Please insert kind of service to be availed].

IN WITNESS WHEREOF the Parties hereto have hereunto set their hands the day and year first above written.

For **R1 RCM Global Private Limited**

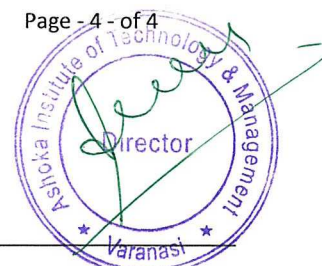

By the Authorised Signatory
Name: Vaibhavi Pratap Singh
Designation: Recruiter

For _____


By the Authorised Signatory
Name: Dr. Sanika Sharma
Designation: Director

R1 RCM Confidential

Page - 4 - of 4



GAIN FAR MORE THAN REVENUE

Registered Office : 17, Subhash Marg, Darya Gani, New Delhi - 110002

To,
Director
Ashoka Institute of Technology and Management
Vanarasi

Subject: Memorandum of Understanding-Online/ Offline Assessment Services.

We are delighted to welcome you in Shubh Venture Training and Placement family. As we proceed with our association ahead we request you kindly go through the following contract terms.


We at Shubh Venture Training and Placement ensure transparency and ethics in all our dealings. This is not only our belief, it is our corporate policy too.

Important Terms, Role, and Responsibility:

Given below are the Terms, Roles, Responsibilities, and Modes of Payment for Online/Offline Assessment and Placement Services between **Ashoka Institute of Technology and Management Vanarasi** and **Shubh Venture Training and Placement**.

1. The company will conduct an assessment and HR Interview only for the following stream of candidates :
 - a. B.Tech – Civil
 - b. B.Tech – Mechanical
 - c. B.Tech – Electrical
 - d. B.Tech – Electronics
 - e. B.Tech – Computer Science
 - f. B.Tech – Computer Science(AI & ML)
 - g. Diploma – Civil
 - h. Diploma – Mechanical
 - i. Diploma – Electrical
 - j. Diploma – Computer Science
 - k. B.Tech Bio-Technology
 - l. MBA - HR
2. Shubh Venture Training and Placement will provide conduct the online/offline assessment test followed by HR Level Interview. The candidates will get the scores. Shubh Venture Training and Placement conduct this test on the basis of requirements that we receive from our 100+ client companies from Pharmaceutical, Civil Construction and Civil Survey, Mechanical and Automobile, HR Job role, Manufacturing, Electrical, Electronics, Mobile and Electronic Component Manufacturing companies, Software Companies etc.



- 
-
3. An outline of the entire assessment activity will be shared with the college by **Shubh Venture Training and Placement**. The Assessment Test and Interview may be conducted in online/offline mode depending on the interest of the college.
 4. **Ashoka Institute of Technology and Management Varanasi** will provide its infrastructure like Seminar Hall, Interview Room, Mike, Projector and 6 volunteers for smooth coordination of the event. Online Assessment drive will be conducted through SKYPE/Google Meet/ Zoom.
 5. The candidates will be given opportunities on the basis of their test scores. The Job opportunities will be provided to the candidates around the year, starting from April 1, 2023 to March 31, 2025. The candidates will not be charged for the Job.
 6. The assessment test is NOT a guarantee of a job nor do we commit to a confirmed job on our behalf or on our client company's behalf. Assessment Test is an open platform to come, perform and grab opportunities on the basis of talent. Assessment Test is a platform for your candidates to showcase their talent to 100+ companies with us and to get around-the-year support for jobs. This is an excellent platform to job seeking candidates who are good at basic technical skills and HR skills.
 7. Even if the candidate is average, he may still get job opportunities from our references. The candidates who score less are given more opportunities to assess themselves again and to improve their assessment scores. Assessments test provide a wonderful platform to your candidates to perform and get high-salaried jobs even at fresher levels.
 8. The data of all candidates placed with our client companies will be shared with the college regularly so that the colleges put the number in their placement records.
 9. Kindly confirm the number of candidates in each course and branch, who will participate in the Assessment Test.
 10. Shubh Venture Training and Placement invite college delegate to visit/meet HR of our client companies along with a delegate from Shubh Venture Training and Placement. We believe in trust and open communication. **Ashoka Institute of Technology and Management Varansi** will not meet/call/email/whatsapp/sms the HR directly without our knowledge and consent.
 - 11 **Ashoka Institute of Technology and Management Varansi** will bear the expenses related to travel (Flight/ Train (AC II/AC III)), Cab, Hotel Stay, Local Travel, Stationary etc. All bookings (tickets/hotel room/cab) will be done by **MG Institute of Management and**



Technology Lucknow at-least 10 Days prior to the placement drive. The booking reference numbers should be shared with Innovate Technologies.

12. Minimum 2 person from **Shubh Venture Training and Placement** will visit the college for assessment, however the final number of candidates will be confirmed only after final discussion with college.

13. The placement drive shall start at 10 AM and will complete the assessment process by 4 PM. The scores of the candidates will be shared with the college on the same day of the drive.

14. Assessment charges are payable on the same day of the Assessment Drive.

15. **Shubh Venture Training and Placement** may also assist candidates in arrangement of room at the time of joining as per the need basis.

16. The list of selected candidates will also be shared with the HR-Heads of respective companies. The official confirmation comes within 3 - 5 working days.

17. If the candidate do not join the company or reach late for joining than Company reserves the right to cancel/postpone the joining of the candidate.

18. Our company or our client company will never ask any candidate to leave the organization. The shift timings, leave management, discipline must be followed as per the company policy/directive. Any diversion from the company policy or discipline manual will lead to discontinuation of service.

19. Companies have their own hiring policies, payroll system etc. **Shubh Venture Training and Placement** respect it. **Shubh Venture Training and Placement** do not interfere in company internal policy matters.

20. The date of joining will be discussed with HR and your college will be informed about each and every joining.

21. This MOU is valid for 2 years from the date of signing. The price, terms and conditions of MOU could be amended only after one year from the date of signing. The placement charges will be increased by 10% for every subsequent year.



22. The cost of Assessment is Rs. 499 + 18% GST. All payments should be made in Cash/Cheque/DD/NEFT/IMPS (Cheque/DD in the name of **Shubh Venture Training and Placement**).



Placement payable at par). The invoice will be generated on the Date of Placement Drive.

We request you to kindly read the above terms carefully and feel free to discuss any point with us. After reading, discussing and agreeing to all above points, kindly send us a consent mail. As a token of your acceptance on the above terms and conditions, we request you please sign and return the duplicate copy of MOU.

We look forward to a continued, honest and fruitful association with you.

Thanks & Regards,
Shubh Venture Training and Placement.

Note: Kindly put seal and signature on all pages.

For: Shubh Venture Training
placement Lucknow

Name: Neha Patel

Designation: CEO

Contact No. +91-8858522518.

Email id:
info.sahubhventure@gmail.com.
Seal



Authorized Signatory

Date: 6/05/2023

For: Ashoka Institute of Technology and
Management Varansi

Name: Dr. Sarika Srivastava

Designation: Director

Contact No. +91-9198840000

Email id: director@ashoka.com

Seal

Authorized Signatory

Date: 6/05/2023



INDIA NON JUDICIAL

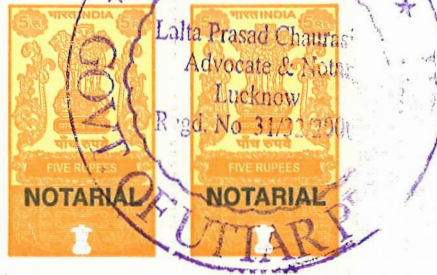
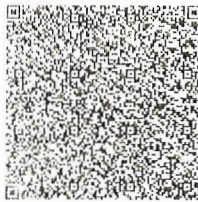
Government of Uttar Pradesh



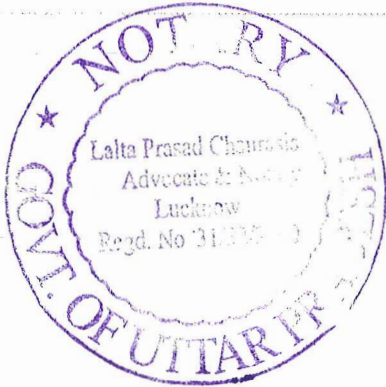
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e-Stamp

Certificate No. : IN-UP07603783598096W
Certificate Issued Date : 27-Mar-2024 02:38 PM
Account Reference : NEWIMPACC (SV)/ up14707504/ LUCKNOW SADAR/ UP-LKN
Unique Doc. Reference : SUBIN-UPUP1470750411415749930998W
Purchased by : ULTRATECH CEMENT LTD
Description of Document : Article 4 Affidavit
Property Description : MOU
Consideration Price (Rs.) :
First Party : ULTRATECH CEMENT LTD
Second Party : DEPT OF CIVIL ENG ASHOKA ITM VARANASI
Stamp Duty Paid By : ULTRATECH CEMENT LTD
Stamp Duty Amount(Rs.) : 100
(One Hundred only)



Please write or type below this line



ATTESTED

LALITA PRASAD CHAURASIA
Advocate & Notary
Lucknow U.P. (INDIA)
Regd. No. 31/32/2000

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding.
2. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
3. The onus of checking the legitimacy is on the users of the certificate.
4. In case of any discrepancy please inform the Competent Authority.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made at **Varanasi** on this Proposed **day of 30th March, 2024**

Between

ULTRATECH Cement Limited, a registered company under the Companies Act, 1956/2013, having CIN L26940MH2000PLC128420 and having its registered office at 'B' Wing, Ahura Centre, 2nd Floor, Mahankali Caves Road, Andheri (East), Mumbai – 400 093, one of its zonal office at 7th Floor, Levana, Cyber Heights, Vibhuti Khand, Gomti Nagar, Lucknow, Uttar Pradesh 226010 (hereinafter referred to as “**ULTRATECH**”, which expression shall unless repugnant to the context or meaning thereof, include its successor-in-interest and permitted assigns);


AND

Ashoka Institute Of Technology And Management, Varanasi (U.P.), (hereinafter referred to as “**ASHOKA**”, which expression shall unless repugnant to the context or meaning thereof, include its successor-in-interest and permitted assigns);

Introduction

UltraTech Cement Ltd. is the largest manufacturer of grey cement, Ready Mix Concrete (RMC) and white cement in India. It is also one of the leading cement producers globally. Its operations span across India, UAE, Bahrain, Bangladesh and Sri Lanka. UltraTech is the largest manufacturer of concrete in India. UltraTech is the one-stop shop for every primary construction need. Its meteoric rise as India's largest cement brand reflects on the organization's focus on cutting edge technology, research and technical services. UltraTech Cement provides a range of products that cater to the various aspects of construction, from foundation to finish.

UltraTech's parent company, the Aditya Birla Group, is in the league of Fortune 500 companies. It employs a diverse workforce comprising of 120,000 employees, belonging to 42 different nationalities across 36 countries. The Group has been ranked number 4 in the global 'Top Companies for Leaders' survey and ranked number 1 in Asia Pacific for 2011.



Whereas, ASHOKA came into existence on February 22, 2010 located at heart of the holy city Varanasi. It provides excellent academic environment. It offers Diploma in Pharmacy, B.Tech in six Engineering disciplines (Computer Science and Engineering, Mechanical Engineering, Electronics and Communication Engineering, Electrical Engineering, Civil Engineering and Biotech), B.PHARM, BBA, B.COM and MBA in 4 specializations (HRM, Marketing, Finance, IT). It aims to excel in arena of technical education covering the objective of imparting superlative skills of teaching hinged on availability of world class infrastructure. Ashoka Institute believes in conveying such qualitative knowledge that enables budding technical wizards to accept the challenges of posterity. Our sprawling campus studded with plush facilities will go a long way in giving much needed inputs to students of UP in general and Purvanchal in particular. Institute's integrated campus is first of its kind to offer Managerial, Pharmaceutical and Engineering studies under one umbrella in the competent and dynamic leadership of top class academic stalwarts. The institute also intends to ensure holistic growth of students in order to make them accountable for societal and national elevation and amelioration. It has already become a trend setter in professional education in eastern UP owing to the strong foundation laid by great minds, assisted by highly qualified faculties and supported by excellent infrastructure and amenities. The institute is affiliated to Dr. APJ Abdul Kalam Technical University, Lucknow.

Objectives:

1. This **MOU** is being signed with the objectives of furthering industry-academic relationship for mutual benefit, building fruitful and mutual relations, and of proposing to offer programs of mutual interest as agreed between the parties.
2. Civil Engineering department & other relevant departments of **ASHOKA** in association with **ULTRATECH** intends to organize skill development programs for the benefit of skilled and unskilled labour, contractors and builders.
3. **ASHOKA** intends to organize technical seminars, workshops, conferences and training programmes in association with the **ULTRATECH** to provide the Civil Engineering / Architecture community / fraternity with the latest developments in research and developments of construction industry.
4. **ULTRATECH**, in association with **ASHOKA** shall arrange for industrial visits, seminars and guest lectures from Industry professionals/HR/Placement Agencies/Technology vendors to interface the students with global industry trends.



However, **ULTRATECH** shall be free to enter with any other institute or technical institute to enter into similar types of arrangement without seeking any **NOC** from the **ASHOKA**. The visit of guest lectures or conducting seminar (s) shall be at the sole discretion of the **ULTRATECH**. This arrangement is without consideration and free of cost.

5. **ASHOKA** shall extend its consultation to provide solutions for technical complexities at **ULTRATECH**
6. **Centre of Excellence** - will be used for branding/display various models related to RMC, Very Amazing Concrete, New Construction Materials, literature etc. However, it shall be at the sole discretion of the **ULTRATECH**.

NOW THIS MEMORANDUM OF UNDERSTANDING (MOU) WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

ASHOKA shall use the assistance, sponsorship or support provided by **ULTRATECH** only for the purpose expressly stated in the MoU and not for any other purpose, unless otherwise agreed between the parties. Further, **ULTRATECH** may sponsor workshops, technical presentation etc., to be conducted at the college, at its own discretion.

That by entering this **MOU**, **ULTRATECH** does not owe any liability, obligations towards **ASHOKA** for not conducting the aforesaid seminars, workshop etc. for any reason whatsoever.


This **MOU** is based on Principal to Principal basis and no party is an agent to the other party.

VALIDITY

The agreement is valid for a period of five years with effect from the date of signing of the agreement and may be renewed after that period. MoU may be brought to an end during its period of validity by either party agreeing to do so with prior notice of one month in writing.

DISPUTE RESOLUTION

Any dispute arising will be settled by mutual negotiation between the two parties.

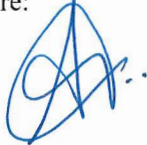
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JURISTITION

This MoU stands valid within the jurisdiction of Lucknow. The courts of **Varanasi** shall have the jurisdiction to entertain any claim with respect to this MOU.

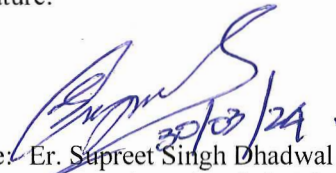
IN WITNESS WHEREOF the authorized signatories of **ULTRATECH** and **ASHOKA** have signed this Memorandum of Understanding on the day, month and year first above written.

For
**Ashoka Institute of Technology
& Management, Varanasi**
Signature:



Name: Er. Ankit Maurya
Designation: Chairman
Ashoka Institute of Technology
& Management, Varanasi

For
ULTRATECH Cements Ltd
Signature:



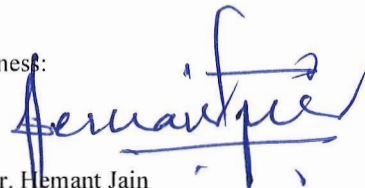
Name: Er. Supreet Singh Dhadwal
Designation: Zonal Head Technical Services
UltraTech Cement Ltd. (Central Zone)

Witness:

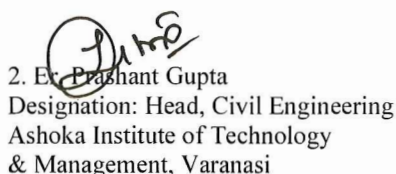


1. Dr. Sarika Shrivastava
Designation: Director
Ashoka Institute of Technology
& Management, Varanasi

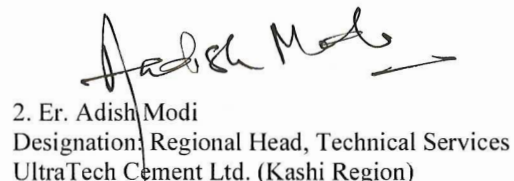
Witness:



1. Er. Hemant Jain
Designation: DGM, Technical Services
UltraTech Cement Ltd.



2. Er. Prashant Gupta
Designation: Head, Civil Engineering
Ashoka Institute of Technology
& Management, Varanasi



2. Er. Adish Modi
Designation: Regional Head, Technical Services
UltraTech Cement Ltd. (Kashi Region)

Memorandum of Understanding

This Memorandum of Understanding is entered on 23/07/2021 ("Effective Date") by and between **Edunet Foundation** having its office at A-11- 1105, Arcadia South City 2, Gurgaon 122018, India (hereinafter referred to as "**Edunet**"); and,

Ashoka Institute of Technology & Management having its address Ashoka Engineering Chauraha, Patna, Varanasi (U.P.) Pin - 221007 (hereinafter referred to as "**Institution**").

Whereas, Edunet is a non-profit organization with multiple programs, sponsored by government and corporate entities, that are offered free to learners across the education spectrum, including but not limited to the Tech Saksham Program (www.techsaksham.org) and SkillsBuild (www.skillsbuild.org).

Whereas, Institution is a premier institution with the following details:

Established (year):	2010
Recognition, NAAC rating, ranking:	Approved by AICTE & PCI, Affiliated to Dr. A.P.J. Abdul Kalam Technical University, Lucknow
Vision:	To become a technical institute of international standards with human values through continuous improvement with the help of our dedicated team.

And whereas, the Parties seek to collaborate with each other to mutually complement their synergies and to jointly work on building capacity of learners through one or more of the programs managed by Edunet.

Now therefore, this **Memorandum of Understanding** (hereinafter called "**MOU**") witnesses the following.

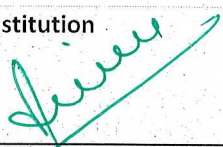
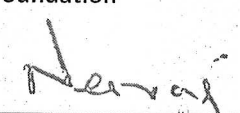

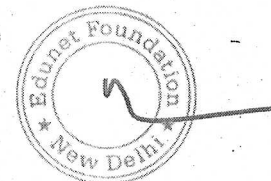
- Term and termination:** This MOU is valid for an initial term of 5 years from the Effective Date. It can be extended by further periods, as agreed to by the Parties from time to time. Either Party may terminate this MOU by giving the other minimum 30 days' notice. The MOU will be deemed terminated at the end of the notice period or after completing all ongoing activities so that the beneficiaries (learners and teachers) are not negatively impacted, whichever is later.
- Non-binding nature of this MOU:** The MOU is not binding on either Party and each is working with the other out of sheer good-will and for the benefit of the learners.
- Each Party is responsible for its own costs:** Both the Institution and Edunet will independently manage their cost towards fulfilment of obligations under this MOU.
- Single Point of Contact (SPOC) for program co-ordination:** Both the Parties shall appoint a suitable person who will serve as a single point of contact on all matters related to program rollout. Individual learners and teachers may be in touch with corresponding trainers, mentors, advisors and peers during program rollout but all matters related to the execution of this MOU shall reside with the SPOC.
- Society for Inclusive Education (SIE):** This is a student led initiative managed and supported by Edunet, that seeks to provide ubiquitous high quality learning opportunities to underserved communities through government and private schools/colleges around India. The Institute will set up a chapter of Society for Inclusive Education on its campus. This chapter will make Edunet programs available to local

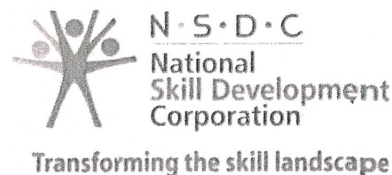
underserved institutions and/or student communities through community work, classroom sessions, fund raisers to purchase equipment and free learning platforms. Office bearers will be chosen by the Institute in the first year. They may be either nominated or elected second years. The SIE chapter will have members from within the local student community who are willing contribute some time towards betterment of society. All members of SIE chapter at the Institution will be issued with appropriate certification that will help them meet their CAS/Community Work/SUPW requirements.

6. **Program Calendar:** The SPOCs from both Parties will work with their respective internal stakeholders to develop a calendar for the program(s) rollout at the start of every quarter. This calendar will then be synchronized and published for use by everyone.
7. **Responsibilities of Edunet and/or its program sponsors/partners:**
 - a. **Orientation sessions:** Edunet will conduct orientation sessions for learners and educators, at a mutually agreed schedule, to onboard them onto the program(s).
 - b. **Program materials:** Edunet will share all program materials with the institution and/or learners as required. All sharing will be online and/or through electronic media.
 - c. **Face to face, instructor led sessions:** For learners in the Tech Saksham Program, face to face ILT sessions will be organized on campus and will be delivered by Edunet Trainers to program beneficiaries
 - d. **Online instructor led sessions:** These sessions may take the form of webinars or mentoring workshops or technology bootcamps or innovation camps or career readiness workshops that will seek to assist learners in their career goals. These programs will be organized regular as per a regular calendar, published online and will be conducted by Edunet team members or program sponsors or external stakeholders as appropriate.
 - e. **Interaction with Industry experts:** Edunet will bring industry experts to the Institute to drive engagements with students through seminars/webinars or project mentorship.
 - f. **Online platform availability:** Online platforms for each of the programs of interest to the Institution will be made available to it. Links for these platforms will be made available to the Institution in a timely manner
 - g. **Assessments:** Edunet will conduct assessments, as required, for its programs prior to certification by Edunet and/or its industry partners and/or participating government agencies.
 - h. **For programs with career paths:** Edunet will provide linkages with local and regional industry, government and the local start-up ecosystem (incubators etc) that will help learners with gainful employment and/or entrepreneurial opportunities. Interactions will be encouraged in terms of classrooms sessions, workshops, internship opportunities, career opportunities and entrepreneurship opportunities.
 - i. **SIE support:** Edunet will support the SIE chapter in the Institute with all support required. A separate program manual and guidelines will be sent to the SPOC.
 - j. **Updates:** Edunet will keep Institution management updated with the progress of the program(s)
8. **Responsibilities of Institution:**
 - a. **Learner identification:** Institute will identify learners, volunteers and instructors who may participate in one or more programs offered by Edunet.
 - b. **Support with orientation sessions:** Institute will support Edunet conduct orientation sessions for all stakeholders.
 - c. **Publication of program calendars and goals:** Institute will publish, on a quarterly basis, a program calendar for all its participants.
 - d. **Support with computers labs and classrooms:** Institute will make its labs available to learners. It will make classrooms and/or audio-visual equipment available for face to face sessions, whenever required.
 - e. **Support with attendance:** Institute will ensure that program participants enthusiastically

- participate in chosen programs, with minimum attendance as agreed between the Parties.
- f. **Support with assessments:** Institute will ensure that assessments carried onsite are proctored and professionally managed.
 - g. **SIE chapter:** The Institute will support the SIE chapter, led by its students, to the extent possible.
 - h. **No fees:** Institute will not charge any extra fees from learners for participation in Edunet programs.

IN WITNESS WHEREOF, the parties hereto have executed this MOU on the Effective Date.

For Institution 	For Edunet Foundation 
Name: <u>Dr. Sanika Shrivastava</u>	Name: NEERAJ BAGGA
Designation: <u>Director</u>	Designation: TRUSTEE
Institutional Seal: 	



MEMORANDUM OF UNDERSTANDING BETWEEN



Sofcon Training

**SOFCON INDIA PVT. LTD. LUCKNOW
&**



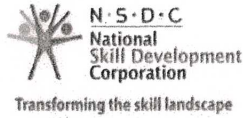
**ASHOKA INSTITUTE OF TECHNOLOGY
& MANAGEMENT VARANASI**

Sofcon India Pvt. Ltd.

CIN No.: U30007DL2002PTC115673

C-1149, Church Road (Near Talwar Clinic) Indira Nagar, Lucknow
E-mail : bm.lko@sofcontraining.com | www.sofcontraining.com

BRANCHES : NOIDA SEC 2, DELHI, LUCKNOW, BHOPAL, VADODARA, AHMEDABAD, PUNE



by Sofcon India and all the hardware's, Software's and accessories required for establishing this lab will remain sole property of Sofcon India.

(3) The training program, branch, year/semester duration, course and fee per participant will be mutually agreed.

(B) AITM :-

1. AITM has agreed to provide Labs, Infrastructure, covered Training space, Lighting, Furniture, Computer hardware, UPS supply etc. required for training.
2. AITM will arrange boarding & lodging for our Technical Team .

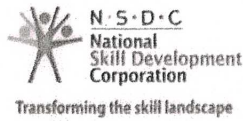
(C) MODE OF PAYMENT:-

50% Advance through NFET/Cheque/DD to be drawn on SOFCON INDIA PVT LTD ,balance to be paid on Completion of Training "(FOR IN-CAMPUS)

Terms and Conditions:

- (1) Both parties affirm their commitment to implement the activities and achieve the objectives mutually agreed upon.
- (2) Any conflict between the parties shall be decided by mutual consultation without any recourse to arbitration or other kind of legal remedy including resort to a court of law. Dispute if any will be referred to the arbitrator appointed by the Chairman, Ashoka Institute of Technology & Management Varanasi, whose verdict will be final and binding to both the parties.
- (3) Both parties shall use such material, name, logo, information as pre-approved and provided by each party, for any of its advertisements for promotional material on their web-sites.
- (4) New assignments can be added during the course of implementation of MOU, if mutually agreed by both the parties.
- (5) Financial terms and conditions will be decided mutually as per need.





by Sofcon India and all the hardware's, Software's and accessories required for establishing this lab will remain sole property of Sofcon India.

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- (5) Financial terms and conditions will be decided mutually as per need.





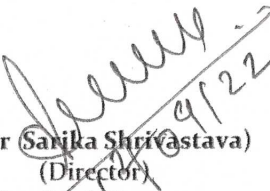
Validity of the MOU:

This MOU shall remain in force and effective for Twenty Four (24) months i.e. for the Session 2022 to 2024. Either party can revoke this MOU by giving one month notice.

Agreed and signed on behalf of:


Ms Renu Saxena
(Branch Manager)
Authorized Signatory
Sofcon India Pvt Ltd.
Lucknow

Agreed and signed on behalf of:


(Dr. Sanika Shrivastava)
(Director)
Authorized Signatory
Ashoka Institute of Technology &
Management, Varanasi



ASHOKA

INSTITUTE OF TECHNOLOGY & MANAGEMENT

(An Integrated Campus)

(Approved by AICTE & Affiliated to GBTU)

GBTU - 641

3554

Ashoka Engineering Chauraha
Sarnath, Varanasi - 221007, U.P.
Ph. No. : +91-542-2582254, 55
Fax No. : +91-542-2582256
Website : www.ashokainstitute.com
e-mail : info@ashokainstitute.com

Ref. No.

Date : 23/08/2018

Date : 23.08.2018

Tata Consultancy Services Limited
Olympus, Opposite Rodas Enclave,
Hiranandani Estate,
Ghodbunder Road, Patlipada,
Thane West, Maharashtra-400607

Subject : Your proposal dated 08.08.2018 for Association with TCS for TCS' iON Life Long Learning initiative and Letter of Intent (LoI) for the same.

Dear Sir / Madam,

We refer to the proposal mentioned in the subject above. We wish to be your Learning Institution Partner (LIP) to take your learning products to the students.

We have gone through the Proposal and understand that the learning products will be either fully online or in "Phygital" form. The products in "Phygital" form will be combination of Physical and Digital training. They will comprise of digital online content with hands on learning and instructor led interventions.

We are glad to accept your proposal and we issue this Letter of Intent (LoI) to you with following terms.

We will

- Provide adequate training infrastructure, good quality trainers and training delivery of "Phygital" products to the satisfaction of the students
- Purchase the learning products online on iON Digital Hub (iDLH) or through an Aggregator appointed by TCS.
- Not sell any product offered on iDLH for a price more than Maximum Retail Price (MRP) recommended by TCS on iDLH
- Use TCS name, TCS iON logo or any phrase containing "TCS", "TCS iON" or "Tata" in any form only after seeking prior written approval from TCS.
- Strictly adhere to the branding guidelines issued by TCS.

We understand that the learning products being offered on iDLH are intellectual property of the concerned publishers of the products. We undertake not to infringe on Intellectual Property Rights of the concern publishers in any manner.

We will issue a 30 days prior written notice to TCS if we wish to withdraw from the partnership.

We understand that TCS may withdraw from the partnership with 30 days prior written notice.

We will fulfill all the obligations to the students already enrolled with us in case either we or TCS withdraws from the partnership.

We appoint Mr. O.P.Sharma as a Learning Officer to be a Single Point of Contact (SPOC) for you for all the matters pertaining to this initiative. His / Her contact details are

Email ID:- directorcrc@ashokainstitute.com
Mobile No. 8447557200

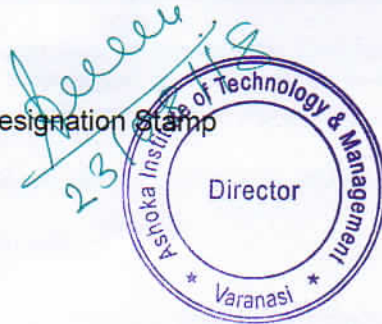
We are interested in purchasing following products in initial two months.

S.NO	PRODUCT NAME	PRODUCT CODE	UNIT PRICE	QUANTITY	TOTAL PRICE
1	QUALIFIER	NA	540	100	54,000
Grand Total					54,000*

*Payment will be done from student end.

Signature and Date

Designation Stamp





ASHOKA
INSTITUTE OF TECHNOLOGY AND MANAGEMENT
SCHOOL OF BUSINESS
VARANASI

MEMORANDUM OF AGREEMENT

BETWEEN

KAMPALA INTERNATIONAL UNIVERSITY, UGANDA

AND

ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT, INDIA

In order to promote the cooperation in the fields of education, science and technology based on the principle of reciprocity and equality, **Kampala International University, Kampala, Uganda** and **Ashoka Institute of Technology and Management, Varanasi** (hereinafter referred to as the **"Parties"**) have agreed as follows: -

Chapter-1 General Rules

Article 1(Definitions)- For the purpose of this Agreement, the following definitions shall apply:

- The "Parties" shall mean both partner information and **Ashoka Institute of Technology and Management, Varanasi**.
- "Home Institution" shall mean the institution in which a student is formally enrolled as a degree candidate.
- "Host Institution" shall mean the Institution that has agreed to receive students from the home Institution for a period of study on a non-degree basis.

Article 2(Areas of Exchange and cooperation)-The area of exchange and cooperation between the Parties may include: -

- Exchange of students.
- Exchange of faculty members, staff and researchers for research and education.
- Promotion of joint research projects on matters of mutual interest.
- Mutual invitations to seminars, symposia, other meetings and training in the educational, scientific and technical fields.
- Exchange of academic materials, publication and information.
- Any other forms of cooperation mutually agreed upon between the parties.

**Ashoka Institute of
Technology & Management
Varanasi**

Article 3 (Additional Consultation)-If certain contents are not mentioned in the MoA or if there are additional matters for further exchange and cooperation, the Parties shall add certain contents or draw up another detailed agreement based on mutual consent.

Article 4 (Mutual Agreement Execution)- The parties sincerely execute the contents of the MoA according to the faith and sincerity.

Chapter 2

Exchange student Program

Article 5 (Eligibility)-The following are requirement for applicants of the exchange student program.

1. The exchange student program shall be open to both under graduate and graduate students.
2. Students must meet academic and language proficiency requirement set by the host Institution.

Article 6 (Admission criteria and host Institution's right of rejection) Participating students seeking admission to the host Institution under the terms of this agreement shall meet the admission requirement of the host Institution. Each party reserve the right to reject candidates, in which case for further candidates may be proposed. The parties will provide each other with adequate information on the performance of participating students.

Article 7 (Number of Exchange students)- The parties shall send and accept student every year and the student will be given University accommodation facilities at both Universities. The maximum number of students for exchange may be amendment by mutual consent of the parties.

Article 8 (Balance)The party will endeavor to achieve balance in the number of their students participating in the exchange student program over a certain period of time.

Article 9 (Duration of stay)- The party agree to exchange under graduate and graduate student for short term course or one semester or an academic year. It can be extended by one semester after approved by the parties.

Article 10 (curriculum) The party will provide the courses for the exchange students program.

Article 11 (Registration of credits)- Exchange students participating in this program will be recommended to register for credit depending upon the program.

Article 12 (Study program, credits and Evaluation) The study program for exchange students will be determined in advance based on consultation with academic adviser for both the home and host Institution. The parties accept the credit for each other. The host Institution will transmit the academic record of each exchange student to the home institution.



Article 13 (Tuition and other expenses)

1. The student will pay he or her tuition to the home Institution. Participants will be exempt from paying tuition fees to the host Institution.
2. The students are liable to pay the dormitory fees, meals, leaving costs, travel expenses and other expenses.

Article 14 (Health Insurance)- Each participant should purchase his or her own health and accident insurance. Proof of adequate Insurance coverage must also be submitted to the international office of each Institution.

Article 15 (Observance)- Each participant is subject to the rules and regulation of the host Institution during the period of exchange. Exchange students also have the rights and privileges enjoyed by other full-time student at the host Institution.

Article 16 (Other facts)

1. The parties shall endeavor their best efforts to provide accommodation for exchange students during the semester or term period.
2. Each exchange student is responsible for obtaining a visa and other related documents required for study of the host Institution. The parties shall endeavor their best efforts to provide documents required for a Visa, alien registration card and bank account for exchange students according to the laws and regulations.
3. The parties shall ensure that exchange students are fully informed of the contents of the agreement and there shall be an orientation for them given by each party.

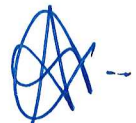
Chapter 3

Validity, Amendment and Termination

Article 17 (Validity, Amendment and Termination)-The MoA shall be effective from the signing date by the Parties and continue to be in full force for a period of five (5) years.

Article 18 (Amendment and Termination)

- a. This agreement shall be automatically extended for a successive three (3) years period of time, unless either party gives the written notice to the other party notifying its intention not to renew no later than six (6) months prior to the expiration.
- b. The Agreement on student exchange may be amended or terminated by mutual consent, if proposed by the parties.



**Ashoka Institute of
Technology & Management
Varanasi**

- c. In case of termination, all students will be allowed to at least complete the semester in which they were enrolled when the written notice was given.

IN WITNESS WHEREOF, the parties have prepared two (2) copies of this agreement in English, seal registration and keep one (1) copy each.

*for Mouhamad Mpezi
19.5.2023*

Dr. Mouhamad Mpezamihigo
Vice-Chancellor,
Kampala International University,
Uganda.

Date: 19/05/2023



**Ashoka Institute of
Technology & Management
Varanasi**

Er. Ankit Maurya
Chairman,
Ashoka Institute of Tech. & Mgt.
Varanasi. (India)

Date: 19/05/2023

gn

**COMMUNITY AGREEMENT BETWEEN
HERE SOLUTIONS INDIA PRIVATE LIMITED AND ASHOKA Institute of Technology & Management**

This Community Agreement ("Agreement") is made and entered into as of 12-July-2018 ("Effective Date") by HERE Solutions India Private Limited (including its affiliated companies), with registered head office at Unit No. 305-308 (AC Units), 3rd Floor, Multistoried Building, SEEPZ, MIDC, Andheri (East), Mumbai – 400 096 ("HERE") and ASHOKA Institute of Technology & Management, Paharia, Sarnath, Varanasi-221007 (U.P). INDIA ("Partner").

A. PURPOSE

The purpose of this Agreement is to allow HERE and Partner (later referred to as "Party" or "Parties", as applicable) to collaborate in HERE's community expert program through the HERE Map Creator tool ("Purpose"). The objective of this project is to jointly verify, improve and maintain the freshness of the HERE map data through the HERE Map Creator tool based on a collaboration framework ensuring educational, cultural and technological exchange. All further Partner interests shall be described in more detail in the Appendix of this agreement.

B. TERM

The Agreement shall commence on the Effective Date. This Agreement shall be in full force and effect for a twenty (24) month period from the Effective Date.

C. COMMITMENTS

The Parties agree to perform necessary actions, in order to reach the Purpose of the Agreement. The details of the participation are defined in detail in "Appendix 1 – Project Plan". Partner agrees to accept standard terms and conditions of HERE in order to access necessary Tools (as defined below) needed for fulfillment of the Purpose of this Agreement.

D. GENERAL PROVISIONS

1. **PARTICIPATION IN SIMILAR ACTIVITIES.** This Agreement in no way restricts HERE or Partner from participating in similar activities with any other entities, such as, but not limited to, other public or private agencies, organizations, and individuals.
2. **PROPRIETARY RIGHTS.** HERE owns, or has a license to, all the rights, titles and interest, including intellectual property rights, in and to all data, content, products and/or services, including without limitation Community Map Creator tool ("Tools"), provided in any form and at any moment to Partner by, or on behalf of, HERE. Partner agrees to use the Tools only for the Purpose and in accordance with the terms, and updates to terms, provided to Partner from time to time. Any copies which Partner is permitted to make of the Tools pursuant to this Agreement must contain the same copyright and other proprietary notices that appear on the Tools.
3. **CONFIDENTIALITY.** All communications, information exchange and personal data (such as email addresses or user statistics) shall be treated confidentially and shall not be shared, or distributed to, third parties without prior written consent.
4. **LIMITATION ON LIABILITY.**
 - a. NEITHER PARTY IS LIABLE TO THE OTHER IN CONTRACT, TORT OR OTHERWISE, WHATEVER THE CAUSE, FOR ANY LOSS OF PROFIT, BUSINESS OR GOODWILL OR ANY INDIRECT, SPECIAL, CONSEQUENTIAL, INCIDENTAL OR PUNITIVE COST, DAMAGES OR EXPENSE OF ANY KIND, ARISING UNDER OR IN CONNECTION WITH THIS AGREEMENT.
 - b. The foregoing limitation on liability does not apply in cases of intentional or reckless misconduct by either Party, fraud or personal injury.
 - c. Neither Party shall be liable to the other for a failure to perform any of its obligations under this Agreement due to circumstances beyond its reasonable control, provided such Party notifies the other of the delay.
5. **ASSIGNMENT.** HERE may assign this Agreement, including its rights and obligations under this Agreement, to any of the HERE Affiliates. HERE Affiliates shall hereby be defined as HERE International B.V. and any entity that directly or indirectly is controlled by HERE International B.V. Additionally, HERE may assign its rights and obligations under this Agreement to a third party in connection with a merger, acquisition, sale of assets, by operation of law or otherwise. Assignment by Partner is possible only per prior written consent of HERE. For purposes of this Section, a change in control of Partner shall be regarded as an assignment.
6. **WAIVER OR CHANGE.** No waiver or change to the Agreement will be deemed effective unless set forth in writing and signed by the Party charged with such waiver or change, and no waiver of any right arising from any breach will be deemed to be a waiver or authorization of any other breach of any other right arising under this Agreement.
7. **SEVERABILITY.** If any provision of this Agreement is held to be invalid, illegal, or unenforceable, the remaining provisions hereof shall be unaffected thereby and remain valid and enforceable as if such provision had not been set forth herein. The



Parties agree to substitute for such provision a valid provision that most closely approximates the intent of such severed provision.

8. **GOVERNING LAW AND DISPUTES RESOLUTION.** This Agreement shall be construed and governed by the substantive laws of India without giving effect to the conflict of law provisions. The United Nations Convention of Contracts for the International Sale of Goods shall not apply to this Agreement. In the event that there is a dispute between the parties as to matters covered by this Agreement, or the validity, enforceability or interpretation thereof (each, a "Dispute"), such Dispute shall be submitted to the exclusive jurisdiction of the competent court in Mumbai, India.

9. **NOTICES.** Any notice given by one Party to the other Party shall be deemed properly given if specifically acknowledged by the receiving Party in writing or when delivered to the recipient by hand or special courier during normal business hours to the following addresses (or such other address as may be notified in writing from time to time by either Party):

if to HERE: HERE Solutions India Private Limited, Unit No. 305-308 (AC Units), 3rd Floor, Multistoried Building, SEEPZ, MIDC, Andheri (East), Mumbai – 400 096 Attn: *Head of Legal*

if to Partner: Om Prakash Sharma; Head – Training & Placement; ASHOKA Institute of Technology & Management Attn: Dr. Sarika Shrivastava, Director, ASHOKA Institute of Technology & Management, Varanasi, UP, INDIA

Notices shall be deemed to be received on the first business day following receipt. Each communication and document made or delivered by one Party to the other Party pursuant to this Agreement shall be in the English language.

10. **RELATIONSHIP.** This Agreement is between HERE and Partner. No third party beneficiaries are intended. In connection with this Agreement each Party is an independent contractor and as such does not have any authority to bind or commit the other. Nothing herein shall be deemed or construed to create a joint venture, partnership or agency relationship between the parties for any purpose.
11. **COMMUNICATIONS.** All media releases, public announcements and public disclosures relating to the terms or existence of this Agreement or the collaboration must be submitted by the Partner to HERE for approval prior to their release, unless the disclosure is required by applicable law, provided that in the case of required legal disclosure, Partner will provide to HERE prompt notice of such required disclosure and comply with any protective order imposed on such disclosure. HERE shall have the right to disclose the terms or existence of this Agreement or collaboration with the public through media releases and public announcements.
12. **ORDER OF APPLICABILITY.** In case this Agreement is drafted bilingually and any wording conflict arises, the English version will prevail upon the other language. In case of discrepancy between this Agreement and any other terms, including the terms applicable to the tools accessible by Partner ("Alternative Terms"), such Alternative Terms shall prevail upon this Agreement.

The following Appendix(es) are made part of the Agreement by reference:

Appendix 1 – Project Plan

IN WITNESS WHEREOF, the Parties have executed this agreement.

HERE Solutions India Private Limited HERE Solutions India Private Limited ASHOKA Institute of Technology & Management

By: _____

By: _____

By: _____

Name: _____

Name: _____

Name: _____

Title: _____

Title: _____

Title: _____

Date: _____

Date: _____

Date: _____



Appendix 1 – Project Plan

Pursuant to the Community Agreement between HERE and Partner, the Parties herein want to define their responsibilities in the project in more detail.

1. No less than the following shall be performed by the Parties, in order to reach the Purpose:

(1) HERE will:

- a. provide access to Community Map Creator, free of charge, under applicable standard terms and conditions, to the Partner, including such user members of Partner that are confirmed in advance in written by Partner to HERE, and approved by HERE;
- b. provide training and technical guidance to Partner in order to enable the understanding and the utilization of Community Map Creator;
- c. provide user support to the Partner in person and/or remotely during the project, as agreed between the Parties;
- d. generate and share statistical data to monitor user participation, to the extent such data is available and relevant for the Purpose;
- e. do what can reasonably be expected, and commercially viable, in order to maintain and evolve Community Map Creator or a similar tool; and
- f. manage validation of data received through Community Map Creator.

(2) Partner will:

- a. promote and organize the usage of Community Map Creator in order to generate meaningful map edits;
- b. arrange adequate facilities for an on-site training;
- c. arrange equipment and internet access that enables participants to access Community Map Creator;
- d. organize a reasonable number of, but in no case less than 6, user members of the Partner to participate actively both by providing map edits as well as sharing feed-back through on-site meetings and online surveys under applicable standard terms and conditions;
- e. provide contributions (for example map edits) to HERE ("Contributions") in accordance with Purpose of the Agreement; and
- f. do all other necessary actions in order to assure fulfillment of Purpose of this Agreement.

2. The Parties agree that the following shall constitute the sole and full compensation for the Agreement:

- a. Partner grants HERE and HERE accepts a worldwide non-exclusive, transferable, assignable, fully paid, royalty-free, perpetual and irrevocable license to use, exploit, copy, publicly perform, display, distribute, further develop and modify for any purpose Contributions, and to prepare derivative works thereof, or incorporate such Contributions into other works as well as sublicense products and services resulting from such works.



Memorandum of Understanding

This Memorandum of Understanding is made at Ashoka Institute of Technology and Management on 23rd day of August, 2017.

BETWEEN

Ashoka Institute of Technology and Management, located at Varanasi hereinafter referred to as "Ashoka" (Which term shall so far as the context admits be deemed to mean and include its successors and assigns) of the **First Part**,

AND

Global Talent Track Private Limited a Company incorporated under the Companies Act, 1956, having its Corporate Office at 401, 4th Floor, Zero One IT Park, Ghorpadi- Mundhwa Road, Mundhwa, Pune-411036, Maharashtra, hereinafter referred to as "GTT" (which term shall so far as the context admits be deemed to mean and include its successors, administrators, executors and assignees) of the **Second Part**.

WHEREAS:

1. GTT is a Training Partner associated with various corporates for providing training to the students as part of their CSR activity.
2. Ashoka is an Educational institution affiliated to APJ Abdul Kalam Technical University, Lucknow. The Institute offers various Graduate & Post Graduate Courses in Technology and Management.
3. Ashoka is willing to enter into a Memorandum of Understanding (MOU) with GTT for the skills enhancement initiative through Career Clap, the technology platform and other face to face initiatives.

Registered Office Address :- 10, Talera Park, Kalyani Nagar, Pune - 411014

Corporate Office Address :- 401, 4th Floor, Zero One IT Park, Ghorpadi - Mundhwa Road, Mundhwa Pune - 411036

Contact :- 020-66472300 | www.gttconnect.com | CIN :- U74999PN2008PTC132520

NOW IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS UNDER:

1. Objective:

The objective of this MOU is to enable students of Ashoka access resources that would enhance their employability.

2. Period of MOU:

This MOU shall come into force and effect from the date of execution and shall remain valid for a period of One year from such date after which the same may be reviewed by either party. However, if the same is not renewed this arrangement will be deemed terminated on the expiry of the said duration period.

3. Roles & Responsibilities of the Institute:

- a. The Institute shall be responsible to nominate one person with adequate accountability and responsibility to coordinate the engagement. The person so appointed would act as the single point of contact (SPOC) for the proposed initiative.
- b. The Institute shall share the details of the students like name, email ID, contact details who are willing to undergo the aforesaid skill enhancement initiative through Career Clap with GTT in the Institute Letterhead. The Institute further authorises GTT to share the above information with NASSCOM Foundation/ Barclays to get in touch with the students for updating them about various job fairs, placement drives etc, and to seek feedback of the program.
- c. It would be the responsibility of the Institute to ensure that proper publicity of the Program is made through Institute website.
- d. To encourage the Students to register for the Program by informing them about the benefits of the program.
- e. To provide all the support services and facilities to GTT during the conduct of the said Training Program.
- f. To coordinate with GTT and facilitate conduct of all the assessments including the assessment to be conducted by the external agency (if any) identified by GTT, as per schedule communicated by GTT.

4. Roles & Responsibilities of GTT:

- a. GTT shall be responsible to provide access to employability enhancement related activities through blended learning model including use of Career Clap.
- b. GTT will arrange for assessment of its own and also arrange external assessment as required.

5. Other Terms & Conditions:

Following are the other terms and conditions of MOU:

- a. The students enrolled should complete the training as scheduled.
- b. The students should register online through Career Clap and appear for Assessments as required.
- c. Program Coordinator to be appointed by institute
- d. TPO's active support and participation is required for smooth & efficient conduct of the program
- e. The institute shall not write/publish any material or use any logos/names of GTT/ NASSCOM Foundation/ Barclays in any of the publications without prior written consent and approval from GTT.

6. Commercials:

This Training Program is free of cost. GTT shall not charge any fees on whatsoever account/name from the students or the Institute for conducting the aforesaid training program.

7. Certification:

E-Certificates shall be awarded by GTT to the students on successful completion of the training and clearing of the assessment held post completion of the training program.

8. Limitations and Warranties:

Both parties agree that it would be their endeavour to prevent any liability arising out of default or non-compliance of the MOU terms by the other party.

9. Termination:

- a. Both parties can terminate the MOU with a prior written thirty (30) day notice on default of terms of non-adherence to any condition or responsibilities by the other party as outlined in this MOU in case such default is not rectified within such 30 days.
- b. Both parties also agree that it would be their professional endeavour that despite any termination of the MOU, progress would continue, without any prejudice to the ongoing Training Programs, which would be without any hindrance and would be progressed for completion.

10. Entirety & Amendments:

This MOU contains the entire understanding between the Parties in relation to the Training Program. If during the operation of the MOU, circumstances may rise which call for alteration / modification to this MOU, such alteration / modification shall be mutually discussed and agreed upon in writing. Such changes will be formalized in writing as an 'Addendum' to this MOU. Any changes/amendments to this MOU not in conformance to this section shall be deemed to be void-ab-initio.

11. Intellectual Proprietary Rights:

All intellectual or proprietary property and information, supplied or developed by either Party shall be and remain the sole and exclusive property of the Party who supplied or developed same. Upon termination of this MOU and upon written request, the Party in receipt of the requesting Party's intellectual or proprietary property and/or information pursuant to this MOU shall return such information to the requesting Party.

12. Confidential Information:

- a. Both parties undertake to each other to keep confidential all information (written or oral) concerning the business and affairs of the other, which has been obtained or received during the course(s) of performance hereunder, save that which is inconsequential or obvious;
- b. Already in its possession other than as a result of a breach of this clause; or in the hands of the public other than as a result of a breach of this clause.

- c. In the event of any of the parties becoming legally compelled to disclose any confidential information, such party shall give sufficient notice to the other party so as to enable the other party to seek a timely protective order or any other appropriate relief. If such an order or other relief cannot be obtained, the party being required to make such a disclosure shall make the disclosure of the Confidential Information only to the extent that is legally required of it and no further.
- d. Both parties agree not to deal directly or enter into any business agreement with any of the partners or associates or customers of either party during the term of the agreement and also after the agreement have been terminated, not earlier than two years from the date of termination.

13. Force Majeure:

- a. Neither party to this MOU shall be liable for any failure or delay on its part in performing any of its obligations under this MOU, if such failure or delay shall be result of or arising out of Force Majeure conditions and, provided that the party claiming Force Majeure shall use its best efforts to avoid or remove such cause of non-performance and shall fulfil and continue performance hereunder with the utmost dispatch whenever and to the extent such cause or causes are removed.
- b. Any extraordinary event, which cannot be controlled by the parties, shall for the purpose of this MOU be considered as a Force Majeure event. Such events include acts of God, acts or omissions of any Government or agency thereof, compliance with rules, regulations or order of any Government Authority. Provided however, if either party claims that existence of any of the aforesaid conditions is delaying or disabling the performance by said party of its obligations under this MOU, such party shall give immediate notice to the other party of the existence of such conditions whose existence are claimed to delay or disable the performance of obligations as aforesaid.

14. Jurisdiction and Arbitration:

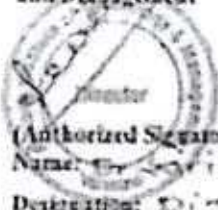
- a. In the event of any dispute or difference between the Parties hereto, the courts in Pune alone shall have exclusive jurisdiction to try any matter arising between the Parties here-

to and accordingly both the Parties shall submit to the exclusive jurisdiction of courts in Pune, Maharashtra.

- b. Any dispute arising out of, in relation to or in respect to this MOU shall be settled through mutual consultation and agreement, by the Parties to this MOU. In case a settlement is not arrived at within fifteen (15) days of reference, the dispute/s shall be referred to a sole arbitrator to be appointed in accordance to the Arbitration and Conciliation Act, 1996 as amended from time to time. The place of arbitration shall be Pune, India.

IN WITNESS WHEREOF, the Parties hereto have duly executed this Agreement as on the day, month and year first hereinabove written

For
Ashoka Institute of Technology
and Management



(Authorized Signatory)

Name: Dr. Arvika Shrivastava

Designation: Director

Place: Warananali

Date: 23/08/17

Stamp:

For
Global Talent Track Pvt. Ltd

Madhu Mehta

(Authorized Signatory)

Name: Madhu Mehta

Designation: Business Manager

Place: Noida

Date: 24 Aug 2017

Stamp:



Memorandum of Understanding

Between

ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT



With its registered office in VARANASI,UTTAR PRADESH

Hereinafter referred to as "ASHOKA

INSTITUTE OF TECHNOLOGY AND

MANAGEMENT "and

Garuda Aerospace Private Limited,



With its registered office in Chennai, India

Hereinafter referred to as "Garuda Aerospace"

ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT and

Garuda Aerospace hereinafter referred to individually as "Party"

or collectively as "Parties"

Memorandum of Understanding

This MOU is executed between Garuda Aerospace Private Limited, having its registered office at Garuda Aerospace Private Limited: Agni Business Centre, 3rd Floor, 24/46, K.B. Dasan Road, Alwarpet, Chennai 600 018 (hereinafter referred to as Garuda Aerospace) OF THE ONE PART and ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT , an educational institution situated at its registered office at Ashoka engineering Chauraha Paharia ,Sarnath,Varanasi-221007 (U.P).India OF THE OTHER PART, with a mutual desire to cooperate on bringing Industry interface by providing programs/certificate courses which are in line with the strengths and aspirations of both the organizations.

The expressions Garuda Aerospace and "ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT " shall, wherever the context admits, mean and include their respective successors in interest and permitted assigns. This MOU is executed at Chennai in the 24-09-2024

WHEREAS

- Garuda Aerospace with an objective of bringing industry interface to students of ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT .
- Garuda Aerospace Pvt Ltd, India's Drone Unicorn start-up is shaping the drone ecosystem in India by pioneering applications in multiple domains using drones. Garuda Aerospace is the India's largest Agriculture Drone fleet owner with a thirst to provide newer solutions for multiple challenge statements with drones as a platform for the solution.
- Garuda Aerospace is willing to participate in an arrangement with ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT for providing Industry Interface to the students of the ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT as preferred partner.
- This MOU provides for Garuda Aerospace and ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT to come together for mutually beneficial cooperation on Industry Interface of Drones as mentioned below;

NOW THEREFORE THIS MOU WITNESSETH AS FOLLOWS:

1. Objectives:

The objective of this MOU is to combine and synergize the expertise of Garuda Aerospace and ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT . Both the parties shall commit the necessary resources in pursuance of the objectives and formulate necessary action plan to fulfil the objectives. Both the parties undertake to work with each other in a seamless and transparent manner in the spirit of mutuality and partnership.

2. Areas of Cooperation:

This MOU addresses mutual cooperation in the following areas:

- (A) Research and Development
- (B) Training
- (C) Service and Maintenance
- (D) Advisory role in academics (Drone Technologies)

Garuda's Commitment

- Garuda Aerospace Centre of Excellence (CoE) at the ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT engages faculty and students of the institute in research, consultancy, service & maintenance of Drones and training programs/certificate courses.
- Provide inputs to enhance the curriculum and be an advisory from the capacity of an industry expert in Aeronautical field (Drones).
- Provide RPTO licensed training to students and faculties of the Garuda Aerospace Centre of Excellence (CoE) of ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT , on commercial basis. Theory and simulation training will be conducted at the ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT ,while flying training will be conducted at Garuda Aerospace, Chennai.
- Provide internship opportunities to the students of ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT .
- Provide placement opportunity to the students of the Garuda Aerospace Centre

of Excellence (CoE), if found eligible, he/she will be hired to the team as per their interest and capabilities. Conducting National Drone Events/Competitions for the students of Garuda Aerospace Centre of Excellence (CoE) at ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT yearly.

ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT Commitment

- Provide civil, electrical and computing facilities for the Garuda Aerospace Centre of Excellence (CoE).
- Shall nominate two faculty members preferably in the grade of Asso. Professors and above, to undergo 5 day training program at any of Garuda Aerospace's facilities. This training program shall be offered at free of cost. Food and Accommodation to be borne by the ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT. These two faculty members shall maintain and operate the Garuda Aerospace Centre of Excellence (CoE) as per the policy and guidelines defined by Garuda Aerospace. No honorarium or salary shall be paid for such activities.
- Provide accommodation and hospitality at subsidized rates from ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT to the trainers and experts from Garuda Aerospace during training and consultancy activities. Provide accommodation (subject to availability) and hospitality for external trainees on a paid basis
- ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT will provide Advisory Services through our faculties who are trained in this domain once the MOU is executed and operationalized.
- Act as a service centre of Garuda aerospace and render repair and maintenance to the clients of Garuda aerospace

3. Non-Exclusivity:

The cooperation/understanding contemplated herein is not exclusive and GARUDA AEROSPACE/ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT shall be free to enter into similar arrangements with any other party also.

4. Exercising Authority:

Both GARUDA AEROSPACE and ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT will nominate and inform to each other names of two specific representatives to act as the exercising authorities, for operating the various provisions of this MOU on behalf of their respective organizations. All formal communications will be exchanged only through these nominated representatives.

5. Validity of this MOU

This MOU shall be valid for a period of 3 years initially from the date of signing, after which it can be renewed by mutual agreement between the parties. Either party during its currency can also terminate this MOU by giving a notice of one month on the other. On termination, each party shall return to the other party all such documents and reference material as may have been borrowed for the purpose of fulfilling the work under this MOU. This MOU shall also stand terminated if a court of competent jurisdiction declares either of the parties as insolvent. Any termination as per this clause shall not affect the antecedent liabilities of the parties prior to the termination including completion of all assignments that have been agreed prior to such termination.

6. Confidentiality:

In the course of fulfilling the mutual responsibilities under this MOU, there will be a sharing of information of confidential nature. Both parties hereby agree to maintain such information relating to methods, trade secrets, products, services, processes, techniques and other proprietary information in strict confidence and not divulge these to any third party without the express consent of the other party except as may be necessary in the course of fulfilling mutual responsibilities in this MOU. This clause of confidentiality shall extend to the parties employees and associate / Subsidiary Companies / Concerns.

The parties each agree to refrain from distributing, disclosing or disseminating the Confidential Information of the other party and its affiliated entities which is disclosed to it and its affiliated entities in any manner to any person or entity except to the Recipient's employees, consultants and agents who have a need to know and who are obligated in a manner consistent with this MOU to maintain the confidentiality of such information.

Each party's obligation to maintain the confidentiality of the Confidential Information of the other party shall expire two (2) years after the date of disclosure or 12 months after expiry or termination of this MOU whichever is earlier. All drawings and other documents, any copies thereof, or things or samples which embody the Confidential Information of a party shall remain the property of that party and will be promptly destroyed, upon that party's request. The parties each agree that the Recipient of Confidential Information shall not remove any copyright, confidential, proprietary rights or intellectual property notices attached to or included in any Confidential Information furnished by the other. The Recipient shall reproduce all such notices on any copies.

The restrictions and confidentiality obligations set forth in this MOU shall not apply to the Discloser's Confidential Information which:

- a) is disclosed upon the advance written authorization of the Discloser;
- b) is lawfully disclosed to the Recipient by a third party without any confidentiality obligation; or
- * c) is clearly demonstrable that same was lawfully known or independently developed by the Recipient prior to such disclosure.

Neither party shall use the Confidential Information of the other for any purpose other than to carry out the purpose of this MOU.

The Receiving Party shall construe nothing contained in this MOU as granting to a party a license, either express or implied, under any patent or copyright owned or obtained, or which

is or may be licensable.

Neither party shall make any press release or other public references or utterances of any kind regarding this MOU, the information received as part of this MOU or the contents of this agreement without prior written consent of the other party.

Each party upon written request from the other party shall return or destroy all drawings and other documents, including any copies or summaries thereof, or other tangible forms which embody any confidential information of the requesting party.

7. Notices:

All notices and communications concerning this MOU shall be sent to the respective addresses of the parties as below

In the case of GARUDA AEROSPACE

Garuda Aerospace Private Limited, Agni Business Centre, 3rd Floor, 24/46, K. B. Dasan Road, Alwarpet, Chennai – 600 018.

In the case of ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT ,RVS COLLEGE OF ENGINEERING, at Ashoka engineering Chauraha Paharia ,Sarnath,Varanasi-221007 (U.P).India.

8. Amendments:

Any amendments to this MOU shall be in writing and signed by both the parties.

9. Ownerships:

Intellectual property rights, titles or ownership of any products, proprietary information or technology will not be transferred from one company to another on account of use of the same as part of any work under this MOU and shall always remain with the original owner of the same.

10. Costs:

ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT shall bear their respective costs arising out of the imparted Industry Interface programs/certificate course under this MOU.

Revenue generated out of this agreement viz. training, MRO operations and advisory services shall be shared between the parties as mutually agreed upon through a separate addendum to this agreement.

11. Detailed agreement:

The parties will enter into a detailed agreement for each module materialized under this MOU. The detailed agreement shall outline roles and responsibilities, liabilities to customers and define primary and secondary responsibilities for each business assignment to be executed. The detailed agreement shall not override the MOU, but define a commercial and contractual framework for work execution.

12. Commitments:

ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT /GARUDA AEROSPACE shall make commitments or bind ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT /GARUDA AEROSPACE in any manner with any customer only with prior written consent from ASHOKA INSTITUTE OF TECHNOLOGY AND MANAGEMENT /GARUDA AEROSPACE.

This MOU does not create a joint venture, agency, partnership or other business arrangement, and any agreement between the parties as to business activities will be set forth in subsequent written agreements. Therefore this MOU cannot be used as a right to represent either party on behalf of the other, in any business promotion or sales activities, unless so authorized in writing.

13. Integration:

This MOU contains the entire understanding between the parties and supersedes any prior written or oral agreements between them.

14. Waiver

No failure or delay on the part of either party in the exercise of any right or privilege hereunder shall operate as a waiver thereof, or of the exercise of any other right or privilege hereunder, nor shall any single or partial exercise of any such right or privilege preclude other or further exercise thereof of any other right of privilege.

15. Severability

If any provision of the MOU is held to be ineffective, unenforceable or illegal for any reason, such decision shall not affect the validity of any or all the remaining portions thereof.

16. Alternative Dispute Resolution

In the event of any dispute under this agreement, the same shall be amicably settled between the parties. If any dispute is not settled amicably, the same shall be referred to the sole arbitrator to be appointed by both the parties. The award given by the arbitrator shall be final and binding on both the parties. The language of arbitral proceedings shall be English. This arbitration shall be governed by the arbitration & conciliation act, 1996 and the place of arbitration shall be at Chennai.

17. Non-solicitation

During the terms of this MOU and for one year after its expiry or termination, neither party shall, without the prior written consent of the other party, canvass or solicit for direct or indirect employment of any employee (involved with work of this MOU) of each other or proceed with any application by or on behalf of that employee for direct or indirect employment. Neither party shall procure any third party to do any of the aforesaid acts.

IN WITNESS WHEREOF THE PARTIES HEREIN HAVE HEREUNTO SET THEIR RESPECTIVE HANDS AND SEAL, THE DAY, MONTH AND YEAR FIRST HEREINABOVE MENTIONED.



Signed for and on behalf of
Garuda Aerospace Private Limited

Name: Dr. Vijayakumar Rajarathinam
Designation: Chief Operating Officer

Witnesses

1. Dr. G. Maruthi Prasad Yadav
Head drone academy

2. Dr. S. Aravind Seeni Senior Associate



Signed for and on behalf of
**ASHOKA INSTITUTE OF TECHNOLOGY
AND MANAGEMENT**

Name: Dr. Sarika Shrivastava
Designation: Director

Witnesses

1. Er. Sandeep Kumar
Asst. Prof. (ECE)

2. Mr. O P Sharma
Head-T&P

**NON-DISCLOSURE AGREEMENT
MEMORANDUM OF UNDERSTANDING
CADD Training Centre, Varansi
&**

Ashoka Institute of Technology and Management, Varanasi

This agreement is being made between **CADD Training Centre, Varanasi** as the first party and **Ashoka Institute of Technology and Management, Varanasi** as the second party. The two parties wish to establish bilateral knod for providing technical training in CADD or other skill development programs including project support in innovative and investigative researches/academic requirements leading to the global projection through training and support.

The **First Party** has agreed for the proposal of the **Second Party** for a period of two year from (01/07/2017 to 30/06/2019) on the terms and conditions mentioned below there in this agreement upon which both the parties to this agreement are agreed to. This agreement will be terminated valid and viable until and unless revoked/ treated by two agencies.

FORM CADD TRAINING CENTRE, Varanasi

I, on behalf of the company **CADD Training Centre, Varanasi**, acknowledge that the training or services will be provided at the mark that meets the global requirement and that the nature of the business of the association is such that the following conditions are reasonable and therefore:

I, warrant, covenant and agree as follows:

I, or any other employed or engaged by the company, agree to provide the best information related to training, project and other services.

I agree that this agreement shall be governed by and construed in accordance with the province of Mr. Dheeraj kumar. I agree that each provision of this agreement is separate and distinct & is severable from all other separate and distinct provisions.

Terms and Conditions:

By:-

**CADD Training Centre,
Varanasi**



Signature

Name:

Designation:

Dated-

[Signature]
Mr. Dheeraj Kumar
Founder/Managing Director
01-07-2017

By:-

**Ashoka Institute of Technology and
Management, Varanasi**

Signature

Name:

Designation:

Dated-

Director of

[Signature]
Ashoka Institute of Technology and
Management, Varanasi

01-07-2017

1. As per our conversation different fee has already been discussed, finalized and attached herewith.
2. **CADD Training Centre** will not contact directly to the student or teacher for that particular training/ project.
3. As per the discussion fee has to be paid in the name of **CADD Training Centre** in four installments:
 - a. First installment of 25% amount of fee has to be paid at the time of start of training.
 - b. Second installment of 25% amount of fee has to be paid at the time of 50% course coverage of training.
 - c. Third installment of 25% amount of fee has to be paid at the time of 75% course coverage of training.
 - d. Rest 25% amount will be paid after successful certification.
4. If **Second Party** required an invoice from **CADD Training Centre** then **Second Party** have to pay Additional GST(18%) amount.
5. There is no time limit for completion but suggested to be completed within 20-30days.
6. Payment should be made in time as written above through DD or by Cash/Cheque or A/c transfer through e-banking.
7. Discussion of agreement in between the training or project or incomplete training the second party will be the fully responsible and will be entitled to refund the whole paid amount.

CADD Training Centre, Varanasi enters into this agreement totally voluntarily, with full knowledge of its meaning and without duress with **Ashoka Institute of Technology and Management, Varanasi**.

All above points are agreed by **CADD Training Centre, Varanasi & Ashoka Institute of Technology and Management, Varanasi**. Any impeachment of terms & conditions on behalf of **CADD Training Centre, Varanasi**, will be subject to bilateral resolution and the guilt would precipitate in total refund of the investments made.

By:-
**CADD Training Centre,
Varanasi**



Signature
Name: Mr. Dheeraj Kumar
Designation: Founder/Managing Director
Dated- 01-07-2017

By:-
**Ashoka Institute of Technology and
Management, Varanasi**

Signature
Name: Director of
Designation: Ashoka Institute of Technology and
Dated- 01-07-2017
Management, Varanasi

Fees Structure:

S. No.	Training Software	Certificate Type	Who Can Learn	Duration (Hrs.)	College Course Fee	Our Centre Course Fee
1.	AutoCAD (2D+PT+3D)-User	Centre	Civil/Mech./ Ele./Elx.	40	2500/-	7000/-
2.	AutoCAD (2D+PT+3D)	(Autodesk)	Civil & Mech.	40	4500/-	9600/-
3.	Creo for Design Engineer	(PTC)	Mechanical	60	5500/-	15000/-
4.	Creo for Design Engineer	Centre	Mechanical	60	3500/-	15000/-
5.	Solidworks for Design Engineer	Centre	Mechanical	60	3500/-	10000/-
6.	Catia for Design Engineer	Centre	Mechanical	60	3500/-	10000/-
7.	Revit Architecture (User)	Centre	Civil	60	4000/-	10000/-
8.	Revit Architecture (User)	Autodesk	Civil	60	5500/-	15000/-
9.	AutoCAD user+ AutoCAD Electrical	Centre	Electrical	80	5000/-	15000/-
10.	PLC-Allen Bradley, SCADA-Intouch	Centre	Electrical/Elec tronic	60	3500/-	10000/-
11.	Embedded System: Arduino, Basic elx. & Proteous	Centre	Electrical/Elec tronic	60	3500/-	10000/-

By:
**CADD Training Centre,
 Varanasi**

Signature
 Name: **Mr. Dheeraj Kumar**
 Designation: **Founder/Managing Director**
 Dated- **01-07-2017**



By:-
**Ashoka Institute of Technology and
 Management, Varanasi**

Signature
 Name: **Director of**
 Designation: **Ashoka Institute of Technology and
 Management, Varanasi**
 Dated- **01-07-2017**

**SUB: WORK ORDER FOR AVAILING THE PRE-EMPLOYMENT SKILL ASSESSMENT PROGRAM
FROM ASPIRINGMINDS FOR STUDENTS OF ASHOKA INSTITUTE OF TECHNOLOGY AND
MANAGEMENT, VARANASI**

This WORK ORDER is made and placed at ASHOKA INSTITUTE OF TECHNOLOGY AND
MANAGEMENT, VARANASI the 22nd Nov' 2019.

As proposed, ASPIRINGMINDS will conduct PRE-EMPLOYMENT SKILLS ASSESSMENT PROGRAM for Ashoka Institute of technology and Management.

SCOPE OF WORK

The scope of this Work Order is valid for all the students in the institute and will cover the following program conducted by ASPIRINGMINDS.

PRE-EMPLOYMENT SKILL ASSESSMENT PROGRAM

1. The objectives of the PRE-EMPLOYMENT SKILL ASSESSMENT PROGRAM will be to:

- Determine Employment Potential of the candidate related to HR & Generic skill area
- Benchmark the candidate in terms of Industry specific recruitment standards
- Provide Psychometric-based behavioral attributes profiling and mapping
- Expose the candidate to a real life complete recruitment process used by companies in terms of fresher or campus recruitment.

2. Deliverables:

- **AMCAT | English Logical Quant (ELQ):** Aspiring Minds' flagship assessment, AMCAT is India's only adaptive multi-dimensional evaluation of employability and job-readiness of the students. Backed by state-of-the-art, adaptive assessment technology and machine learning algorithms, it allows adaptive, standardized and reliable measurement of generic employability skills (language, cognitive, behavior) and a wide range of functional skills.
- **Automata Assessment:** Automata is world's most advanced and only programming assessment that uses machine learning for grading programs. Automata is used extensively by the IT companies and SMEs to find the most appropriate software engineer for a position.
- **WriteX:** WriteX helps you in assessing the overall quality of a candidate's written sample. The sample could be an essay that the candidate has been asked to write on and automatically grades him or her on the quality of the write up. WriteX also takes into consideration, aspects like what is the candidate's view on the topic offered to him or her, how does he or she organize his or her flow of thoughts and more.
- **AMPI Report:** - Aspiring Minds Personality Inventory is based on FFM: Five Factor Model. FFM is the widely accepted model for personality assessment.
- **Feedback & Diagnostic Report:** - Every assessed student will get a feedback report reflecting his/her performance in AMCAT. The report will highlight their strengths and employability across various sectors.
- **Campus Performance Report:** - Aspiring Minds has prepared a unique report for Management that give an in-depth analysis of the college performance based on the test. The report is highly useful for the management as a tool to further improve the educational system through the results shared in the report.

FINANCIALS

- The following Inclusions / Pricing will be valid for 3 consecutive years FY 20-21 & 21-22, 22-23.
- Grid is attached below for reference.
- Rs.50,000 Payment will be paid on signup and balance will be paid in 2 Parts. 1st Rs.2,80,400.00(i.e. 40% of Total amount - Signup amount) will be paid in the month of Jan 2020 and balance 60% (Rs.4,95,600.00) will be paid in the month of Feb or prior to 1st Assessment.

Other Terms

- The institute shall not be charged any other fee apart from the pre-employment skill assessment program fee agreed upon. Hence all transportation cost for Aspiring Minds Testing Team, event management cost or any other operational cost will not be levied to the Institute.
- Aspiringminds will sign-up the Work Order with Ashoka Institute of technology and Management before the execution of the Test.
- Minimum students to be assessed are 1000 students. If students exceed, will charge on Pro rata Basis.

B.Tech & B.Pharma	Modules				Priced Exclusive GST)	Minimum Students to be assess
1st Year	English , Quant, Logical Reasoning	AMPI (Personality test)	Write X		700	1000
1st Year	English , Quant, Logical Reasoning	AMPI (Personality test)	Write X			
2nd year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Automata Basic		
2nd year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Automata Basic		
3rd year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Automata Fix		
3rd year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Automata Fix		
4th year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Automata Fix		
* GST as applicable (18%)						
MBA	Modules					
1st Year	English , Quant, Logical Reasoning	AMPI (Personality test)	Write X			
1st Year	English , Quant, Logical Reasoning	AMPI (Personality test)	Write X			
2nd year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Situation based Judgment Test		
2nd year	English , Quant, Logical Reasoning	AMPI (Personality test)	Domain Skills	Situation based Judgment Test		
* GST as applicable (18%)						

Suraj Minocha
Senior Manager
Aspiring Minds



Ashoka Institute of Technology & Management
(A Unit of Ashoka Charitable Trust)

Ashoka Institute of Technology & Management
Varanasi
Managing Trustee/Chairman